

5.1.4



# INTERNATIONAL INSTITUTE OF MANAGEMENT STUDIES

## The Psychometric Assessment (PSI) IIMS Batch 2019-21.

### Background:

The Personal Style Inventory is a personality style learning assessment for management professional/ students for development & training. Individuals identify a preference for a set out of 16 different personality styles and learn the characteristics, strengths, and potential trouble spots of personality traits.

### Objectives

- To understand the areas of strengths and weakness of each student.
- To make students understand themselves and others, and improve their interpersonal skills.
- To provide behavioural profiling of students that can improve the efficiency.

### Method

PSI is a reliable and well-researched psychometric assessment, administered and evaluated for the students by Trained Expert (Dr. Shraddha Kulkarni, Global Certified Psychometric Assessor). She interpreted the data and wrote individual reports for each student. Each student underwent a personal counselling session after the assessment.

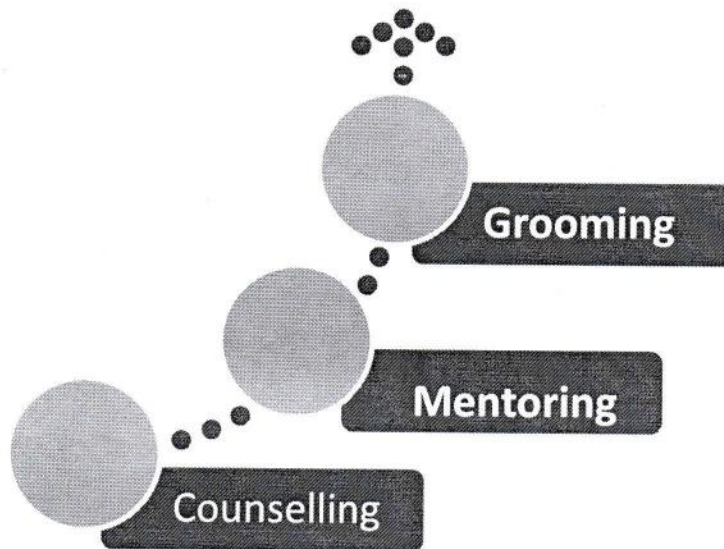
### Outcome

1. Identified preference for set of 16 personality styles for each student.
2. Explored the strengths and potential blind spots of each personality style.
3. Counselling the students on how each style is likely to affect other individuals and/or group members.
4. Discovered how to adjust to and capitalize on the personality strengths of others.
5. Students found new ways of approaching and dealing with others.
6. Students realised the real sources of their irritation with others' personalities.
7. Students made aware of how to recognize and curb the temptation to judge or criticize.





# INTERNATIONAL INSTITUTE OF MANAGEMENT STUDIES



## STRUCTURED DEVELOPMENT OF STUDENTS

### PSYCHOMETRIC TEST

#### 1. COUNSELLING

Personal Counselling	
Career Counselling	
Placement Counselling	
Entrepreneurial Counselling	



Counseling in IIMS is done under four stages :

<u>S. No.</u>	<u>Types</u>	<u>Duration</u>
1.	Personal Counselling	Induction
2.	Career Counselling	Sem. 1
3.	Placement Counselling	Sem. 1
4.	Entrepreneurial Counselling	Sem. 2

**A. Personal Counselling:** Director, Executive Director(GC), HODs (Faculty)

**Adjustment Issues:**

New City, New Place, New environment, Homesickness

- **Emotional Issues:**

Fear, Anger, Guilt, Grief, Anxiety, Depression, Phobias etc.

- **Relational Problems :**

With Parents, Siblings, Friends, Peer and Relatives.

- **Academic Problems :**

Lack of Interest, Lack of Concentration, Examination anxiety, Lack of coping Mechanisms, Lack of self confidence and low self esteem, Inability to communicate

- **Situational Problems :**

Separation or Divorce of parents, Death of loved ones, Accident, Chronic illness and financial crises.

- **Physical And Psychological Problems :**

Migraine, Physical And Sexual Abuse, Traumatic Experience, Eating Disorder, Sleeping Disorder, Addiction To Social Media (Mobile, Face Book etc), Alcohol etc .

**2. Career Counselling:**

**Placement : Expert Industry, Alumnus- Rama, Minocher,**

- Selection on Specialisation
- Choice of sector





- Choice of profile matching to personality
- How to prepare for future challenges

### 3. Placement Counselling :

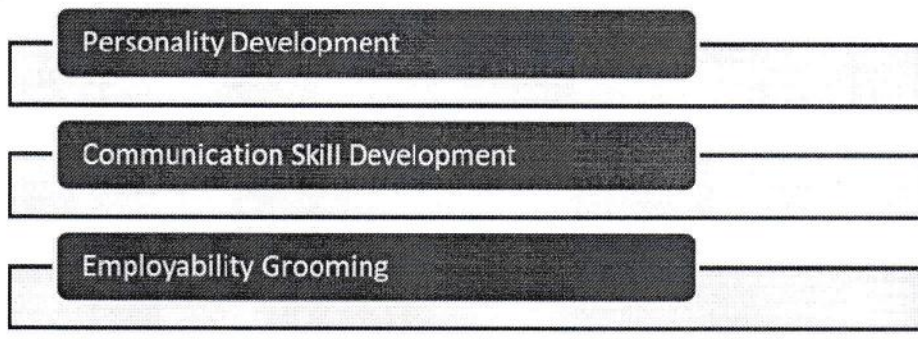
- How to choose correct company
- Corporate Cultural Adjustment

### 4. Entrepreneurial Counselling: Incubation Cell

- Identification of inclination towards entrepreneurship
- Guidance correct entrepreneurial venture

**B. MENTORING:** Allotment of mentors in start of 1<sup>st</sup> Sem. And 3<sup>rd</sup> Sem  
(Specialisation wise)

### **C. GROOMING**



SEMESTER	METHODS
<b>Induction</b>	<ul style="list-style-type: none"> <li>• PERSONALITY DEVELOPMENT BY EMINIENT INDUSTRY EXPERTS</li> <li>• COMMUNICATION SKILL GROOMING</li> <li>• DOMAIN GROOMING (Presentation)</li> </ul>
<b>Semester I</b>	<ul style="list-style-type: none"> <li>• EXPERIENTIAL LEARNING ( WIP)</li> <li>• COMMUNICATION SKILL GROOMING</li> </ul>



	<ul style="list-style-type: none"> <li>• CAREER COUNSELLING</li> </ul>
<b>Semester II</b>	<ul style="list-style-type: none"> <li>• EXPERIENTIAL LEARNING ( SIP)</li> <li>• COMMUNICATION SKILL GROOMING</li> <li>• CAREER COUNSELLING</li> </ul>
<b>Semester III</b>	<ul style="list-style-type: none"> <li>• DOMAIN KNOWLEDGE</li> <li>• COMPANY SPECIFIC GROOMING</li> <li>• COMMUNICATION SKILL GROOMING</li> </ul>
<b>Semester IV</b>	<ul style="list-style-type: none"> <li>• DOMAIN KNOWLEDGE</li> <li>• COMPANY SPECIFIC GROOMING</li> <li>• COMMUNICATION SKILL GROOMING</li> </ul>





# INTERNATIONAL INSTITUTE OF MANAGEMENT STUDIES

S. 1.4

Date: 16th July 2018

## Circular

This is to inform the students and the faculty members that below team would be incharge of career counselling sessions.

List of Counsellors	
Sr. No.	Name
1	Prof. Manish R. Mundada
2	Dr. Shraddha Kulkarni
3	Prof. Neha Agrawal
4	Prof. Aakansha Taunk
5	Meta Publication
6	Alumni
7	Industry Experts





# INTERNATIONAL INSTITUTE OF MANAGEMENT STUDIES

Date: 16th July 2017

## Circular

This is to inform the students and the faculty members that below team would be incharge of career counselling sessions.

List of Counsellors	
Sr. No.	Name
1	Prof. Manish R. Mundada
2	Dr. Shraddha Kulkarni
3	Prof. Neha Agrawal
4	Prof. Aakansha Taunk
5	Meta Publication
6	Alumni
7	Industry Experts





# INTERNATIONAL INSTITUTE OF MANAGEMENT STUDIES

Date: 20th July 2016

## Circular

This is to inform the students and the faculty members that below team would be incharge of career counselling sessions.

List of Counsellors	
Sr. No.	Name
1	Prof. Manish R. Mundada
2	Dr. Amrendra Sahoo
3	Prof. Neha Agrawal
4	Prof. Aakansha Taunk
5	Meta Publication
6	Alumni
7	Industry Experts







# INTERNATIONAL INSTITUTE OF MANAGEMENT STUDIES

Date: 18th July 2015

## Circular

This is to inform the students and the faculty members that below team would be incharge of career counselling sessions.

List of Counsellors	
Sr. No.	Name
1	Prof. Manish R. Mundada
2	Dr. Amrendra Sahoo
3	Prof. Bhakti Tithe
4	Prof. Aakansha Taunk
5	Meta Publication
6	Alumni
7	Industry Experts





# INTERNATIONAL INSTITUTE OF MANAGEMENT STUDIES

Date: 17th July 2014

## Circular

This is to inform the students and the faculty members that below team would be incharge of career counselling sessions.

List of Counsellors	
Sr. No.	Name
1	Prof. Manish R.Mundada
2	Dr.Amrendra Sahoo
3	Prof. Bhakti Tithe
4	Prof. Aakansha Taunk
5	Meta Publication
6	Alumni
7	Industry Experts





# INTERNATIONAL INSTITUTE OF MANAGEMENT STUDIES

S.1.4

## Professional Grooming

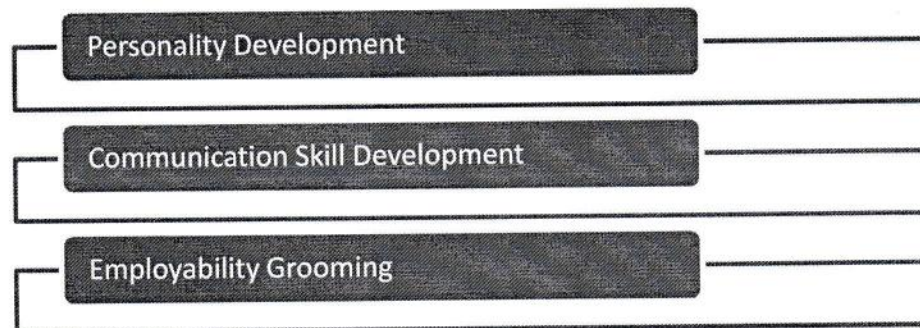
At International Institute of Management Studies, our PGDM program is driven by the latest trends in the dynamic Industrial Environment. 360 degree grooming in IIMS is done under careful guidance of Prof. Manish Mundada, Executive Director IIMS, Senior Faculties with strong industry experience and HODs of respective departments for students' holistic and overall development as per industry requirements.

**Objective of Grooming:** Our Grooming program is founded by the belief and objectives that our students should perform well in the Industry and must be well equipped with:

- 1) Positive Outlook;
- 2) Academic Knowledge;
- 3) Industrial Exposure;
- 4) Experiential Learning;

Hence, we at IIMS are focused to sculpt our students on all the above areas. Grooming is a continuous process at IIMS.

Under the umbrella of IIMS three stages Grooming is done:



Throughout the journey students are given communication skills enrichment sessions, experiential learning opportunities with the help of finishing school, WIP, SIP, live projects etc.



SEMESTER	METHODS
<b>Induction</b>	<ul style="list-style-type: none"> <li>PERSONALITY DEVELOPMENT BY EMINENT INDUSTRY EXPERTS</li> <li>COMMUNICATION SKILL GROOMING</li> <li>DOMAIN GROOMING (Presentation)</li> </ul>
<b>Semester I</b>	<ul style="list-style-type: none"> <li>EXPERIENTIAL LEARNING ( WIP)</li> <li>COMMUNICATION SKILL GROOMING</li> <li>CAREER COUNSELLING</li> </ul>
<b>Semester II</b>	<ul style="list-style-type: none"> <li>EXPERIENTIAL LEARNING ( SIP)</li> <li>COMMUNICATION SKILL GROOMING</li> <li>CAREER COUNSELLING</li> </ul>
<b>Semester III</b>	<ul style="list-style-type: none"> <li>DOMAIN KNOWLEDGE</li> <li>COMPANY SPECIFIC GROOMING</li> <li>COMMUNICATION SKILL GROOMING</li> </ul>
<b>Semester IV</b>	<ul style="list-style-type: none"> <li>DOMAIN KNOWLEDGE</li> <li>COMPANY SPECIFIC GROOMING</li> <li>COMMUNICATION SKILL GROOMING</li> </ul>

#### **A) Personality Development**

During Induction, program of Finishing school by Mr Minocher Patel is conducted which imparts practical knowledge about corporate work life, corporate behavior, manners & etiquettes. Majorly it helps in Professional Attitude development of students with the help of management games, role plays, and outbound activities. This program is focused on building a positive mindset, corporate etiquette and willingness for dedication in PGDM program.

#### **B) Communication Skills**

Right from the time when student takes admission till he/she is placed, the Institute provides extensive guidance and support through Communication Skills and Grooming Department to him/her in making a corporate-ready smart professional.

**Induction**





With few admissions from Tier 1 cities and majority being from Tier 2 & Tier 3 cities, the Induction of the new students is like a transition towards forthcoming semesters which prepares the students for the corporate world. With the ever-increasing emphasis on excellent communication skills, good soft skills and a dynamic personality by the industry, the students are made aware of the same through various ice-breaking exercises and sessions during the Induction period to help them to come out of their shells and be confident in their skin. Various activities like extempore etc help the students to speak on simple topics on the stage. This helps them to come out of their comfort zone and face their public speaking fear. Students are encouraged by giving feedback and this positive reinforcement acts as a stimulator for better performance and healthy competition among students.

### **1<sup>st</sup> Semester**

The first semester is like the foundation towards building great communication skills. One to one interaction with students is done to evaluate at which level they stand at in terms of communication skills. Basically, three categories are identified as A, B and C ranging from good, average and weak respectively. For C category students, parallel extra classes are conducted to teach them elementary concepts of English language, grammar etc which helps them to get working knowledge of English to facilitate them to crack internship and placement interviews later. A fully dedicated language lab is at the disposal of the students which helps them to practice oral as well as written communication. This lab covers fundamentals to be accessed by all levels of students. Regular classes are conducted to cover theoretical concepts of communication, its process, barriers, types, channels etc. Along with building communication skills, emphasis is also laid on improving the overall personality of the students. Awareness on various types of etiquettes, code of conduct, dressing sense, online/offline professional behaviour etc is also imparted towards developing a smart professional.

### **2<sup>nd</sup> Semester**

In this semester the focus is on improving the written communication alongside strengthening the concepts of communication learnt in the first semester. Presentation skills of the students are worked upon and various concepts of written communication like email writing, SOP, letter, memo etc are covered. It's been observed that many companies, in their selection process, provide situations/cases for which the students have to provide written solution. Such practice is also done by giving various situations to the students to stimulate their minds and writing skills.

### **3<sup>rd</sup> Semester**

As the placement season nears this semester onwards, focus is mainly on improving the employability skills. These days, competition is too tough. In job market, jobs are few and the job seekers are too many. As per Charles Darwin's Theory of Survival – "Survival of the fittest" is applicable. Only the skilled people, both in hard skills and soft skills are able to survive the cut throat competition. Keeping in mind the need of the Industry and Corporate world, the students are prepared regularly through grooming sessions on various aspects like how to clear aptitude test, how to clear GD round and how to ace the interview. The students are groomed on their communication and presentation skills so that along with the technical/subject knowledge, students can also score on soft skills, which is the need of the hour.



Students are prepared on common interview script questions which includes general questions related to them as well as their internship experience, achievements, aspirations etc. Students are also groomed on their writing skills as many companies' selection process involve students to go through a written test wherein they have to either introduce themselves in written communication mode or they have to provide solution to a case.

#### 4<sup>th</sup> Semester

The key focus in this semester is along the lines of the practice done in third semester. Students are regularly made to practice and improve their GD skills. GD topics from various spheres are covered. Also, many new Interview Questions are covered and mock PI practice is done thoroughly. Case to case basis of students is taken into consideration to extend extra guidance for cracking placement rounds.

#### C) Employability Grooming

As the third semester approaches students are systematically exposed to sessions of group discussion and personal interviews keeping employability as a key aspect. Regular sessions are held by HOD of specific specialization to deliver domain knowledge and latest industry practices. Upon receipt of a specific job description of a company students are groomed from the company point of view when company's valuable information is shared through its website, products etc. A thorough competitor analysis is done keeping in mind expanse of the market with the help of concerned websites which is followed by rounds of group discussion and personal interviews. It also involves a buddy system where in students are assigned to alumni who are already working in industry with renowned companies.

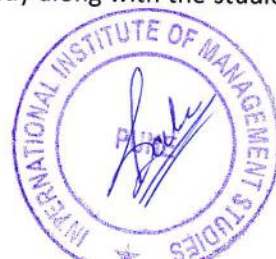
a) **Placement lab:** Before Summer Internship to groom the students we have placement lab sessions where we have activities like group discussion, management games, simulation games and more.

b) **Aptitude Skillset:** We work on developing aptitude skills as it's a basic requirement of most of the good companies today. These sessions are conducted through professionals tie ups.

c) **Domain Knowledge and JD based Grooming :** HOD's of all specialization are taking care of domain knowledge of the students. As per the changing industrial requirements of different job description latest conceptual and practical knowledge is being imparted. Grooming is offered both first year and second year students. At IIMS, we ensure that before joining the companies for internship and job they are well equipped with required skillset. Job description based grooming becomes utmost important as the students register themselves for the company and JD of their interest.

Here, we try to ensure that student is well inducted with the company and industry they are going to join, and their role and job profile which they are going to perform in the respective organization

d) **Live Projects and Research work:** To make the students industry ready along with the studies we also offer Live and research projects.





e) **Internships:** Our PGDM program offers winter and summer internships to give better industry exposure which helps them to understand the new skills that are in latest trend and that they must learn.

f) **Certification Program:** We offer to our students with various certifications that are desirable by the industry. For example: Certification in SAP, Digital Marketing, Marketing Analytics, HR Analytics, Equity Research, Financial Modeling, Credit Rating, Mutual Funds etc. as the case may be.

**Supporting Documents Required:**

- Grooming Attendance Sheets
- Reports to IQAC





# INTERNATIONAL INSTITUTE OF MANAGEMENT STUDIES

## REPORT ON CAREER COUNSELLING

Date: 16th July 2018

A workshop on career counselling was organised for PGDM student by International Institute of Management Studies. The workshop was conducted under the guidance of Prof. Manish R. Mundada, Executive Director, IIMS, Pune which was a very informative & interactive session for new management students.

### Sem 1:

This session was divided into five segments:

1. Aptitude test : Prof. Neha Agarwal
2. Psychometric Test : Dr. Shraddha Kulkarni
3. Meta Publication : Counselling by Meta Publishing
4. Mentoring : HODs and Mentors
5. Placement Guidance : Prof. Aakansha Taunk

An aptitude test was conducted by Prof. Neha Agrawal, which helped students to enhance understand their inclination towards the subject to be opted as specialisation, with the experience to evaluate, emphasis on aptitude test scores. Prof. Neha Agarwal guided the students for choosing their specialisation.

Under the same session a psychometric test was done by Dr. Shraddha Kulkarni, a trained professional and HR consultant and according to the results, She and the team guided the students towards their choice of specialisation. She interpreted the data and wrote individual reports for each student. Each student underwent a personal counselling session after the assessment.

A counselling agency Meta Publication provided a guidelines that "how to select their specialization", which electives to choose in alignment with their short-term and long-term goals. The session provided the deep information about the various specialization in PGDM program.

Under the head of mentorship sessions the students were counselled by their respective mentors for the fundamental challenges in process & selection of winter internship. We held various guest lectures and conclaves to give better knowledge of





industry prospective. Thus various interactions with Industry experts helped the future managers to take decisions towards the specialisation and choice of winter internship companies.

### **Sem 3:**

The Experienced faculties, alumni and Industry Professionals would be interacting with students to give a clear understanding of industrial world and its requirements. These sessions are conducted to help students for selection for final placements. Saturdays are allotted for Industry interaction. The Academic Co-ordination department will inform time to time about schedule for interaction.

All HODs and mentors continuously guided and groomed them for better career. They gave knowledge about corporate work life, corporate behavior, manners & etiquette. Prof. Aakansha Taunk Counsel students in placement prospective. Majorly it helps in Professional Attitude development of students with the help of management games, role plays, and outbound activities. We held various guest lectures and conclaves to give better knowledge of industry prospective.

The career counselling sessions helped the students to face their final placement interviews. It helped in enhancing their confidence, knowledge and communication skills. Students were happy and satisfied, they had consulted the faculties with their issues and the experienced and experts guided them in their future endeavours.





# INTERNATIONAL INSTITUTE OF MANAGEMENT STUDIES

## REPORT ON CAREER COUNSELLING

Date: 16th July 2018

### Sem 2:

A workshop on career counselling was organised for PGDM students by International Institute of Management Studies. The workshop was conducted under the guidance of Prof. Manish R. Mundada, Executive Director, IIMS, Pune which was a very informative & interactive session for management students.

This session was divided into Five segments:

1. Meta Publication : Counselling by Meta Publishing
2. Communication guidance : Prof. Neha Agrawal
3. Mentoring : HODs and Mentors
4. Grooming : Experts
5. Placement Guidance : Prof. Aakansha Taunk

The Meta Publication gives counselling to 2<sup>nd</sup> sem students for their career and knowledge growth. The session was interactive, students ask their doubts to the counsellor that how to select a internship company for their career growth, how to appear for an interview etc. The communication faculty throw lights on the shortfalls in communication, & also discuss various types of the barriers students were facing in the process of selection. For their summer internship Prof. Neha Agrawal gave so many tips & tricks for their better future.

HODs & Mentors continuously guide them for their summer internship placement. They also discuss the various problem they faced during their winter internship & fundamental challenges in process. We held various guest lectures and conclaves to give better knowledge of industry prospective.

The Experienced faculties, alumni and Industry Professionals would be interacting with you to give you clear understanding of industrial world and its requirements. These sessions are conducted to help you for your final placements in your dream Companies.



#### **Sem 4:**

The Expert faculty members would be providing company wise grooming, Aptitude tests etc. Would be conducted on regular basis. Your Attendance is compulsory for these sessions. Students are regularly made to practice and improve their GD skills. GD topics from various spheres are covered. Also, many new Interview Questions are covered and mock PI practice is done thoroughly. Case to case basis of students is taken into consideration to extend extra guidance for cracking placement rounds. Regular sessions are held by HOD of specific specialization to deliver domain knowledge and latest industry practices. Prof. Aakansha Taunk Counsel students in placement prospective. Majorly it helps in Professional Attitude development of students with the help of management games, role plays, and outbound activities

The career counselling sessions helped the students to face their final placement interviews. It helped in enhancing their confidence, knowledge and communication skills. Students were happy and satisfied, they had consulted the faculties with their issues and the experienced and experts guided them in their future endeavours.







# INTERNATIONAL INSTITUTE OF MANAGEMENT STUDIES

5.14

## REPORT ON CAREER COUNSELLING

Date: 16th July 2017

A workshop on career counselling was organised for PGDM student by International Institute of Management Studies. The workshop was conducted under the guidance of Prof. Manish R. Mundada, Executive Director, IIMS, Pune, which was a very informative & interactive session for new management students.

### Sem 1:

This session was divided into five segments:

1. Aptitude test : Prof. Neha Agarwal
2. Psychometric Test : Dr. Shraddha Kulkarni
3. Meta Publication : Counselling by Meta Publishing
4. Mentoring : HODs and Mentors
5. Placement Guidance : Prof. Aakansha Taunk

An aptitude test was conducted by Prof. Neha Agrawal, which helped students to enhance understand their inclination towards the subject to be opted as specialisation, with the experience to evaluate, emphasis on aptitude test scores. Prof. Neha Agarwal guided the students for choosing their specialisation.

Under the same session a psychometric test was done by Dr. Shraddha Kulkarni, a trained professional and HR consultant and according to the results, She and the team guided the students towards their choice of specialisation. She interpreted the data and wrote individual reports for each student. Each student underwent a personal counselling session after the assessment.

A counselling agency Meta Publication provided a guidelines that "how to select their specialization", which electives to choose in alignment with their short-term and long-term goals. The session provided the deep information about the various specialization in PGDM program.

Under the head of mentorship sessions the students were counseled by their respective mentors for the fundamental challenges in process & selection of winter internship. We held various guest lectures and conclaves to give better knowledge of industry





prospective. Thus various interactions with Industry experts helped the future managers to take decisions towards the specialisation and choice of winter internship companies.

### **Sem 3:**

The Experienced faculties, alumni and Industry Professionals would be interacting with students to give a clear understanding of industrial world and its requirements. These sessions are conducted to help students for selection for final placements. Saturdays are allotted for Industry interaction. The Academic Co-ordination department will inform time to time about schedule for interaction.

All HODs and mentors continuously guided and groomed them for better career. They gave knowledge about corporate work life, corporate behavior, manners & etiquette. Prof. Aakansha Taunk Counsel students in placement prospective. Majorly it helps in Professional Attitude development of students with the help of management games, role plays, and outbound activities. We held various guest lectures and conclaves to give better knowledge of industry prospective.

The career counselling sessions helped the students to face their final placement interviews. It helped in enhancing their confidence, knowledge and communication skills. Students were happy and satisfied, they had consulted the faculties with their issues and the experienced and experts guided them in their future endeavours.





# INTERNATIONAL INSTITUTE OF MANAGEMENT STUDIES

5.1.4

## REPORT ON CAREER COUNSELLING

Date: 16th July 2017

### Sem 2:

A workshop on career counselling was organised for PGDM students by International Institute of Management Studies. The workshop was conducted under the guidance of Prof. Manish R. Mundada, Executive Director, IIMS, Pune which was a very informative & interactive session for management students.

This session was divided into Four segments:

1. Meta Publication : Counselling by Meta Publishing
2. Communication guidance : Prof. Neha Agrawal
3. Mentoring : HODs and Mentors
4. Grooming : Experienced People
5. Placement Guidance : Prof. Aakansha Taunk

The Meta Publication gives counselling to 2<sup>nd</sup> sem students for their career and knowledge growth. The session was interactive, students ask their doubts to the counsellor that how to select a internship company for their career growth, how to appear for an interview etc. The communication faculty throw lights on the shortfalls in communication, & also discuss various types of the barriers students were facing in the process of selection. For their summer internship Prof. Neha Agrawal gave so many tips & tricks for their better future.

HODs & Mentors continuously guide them for their summer internship placement. They also discuss the various problem they faced during their winter internship & fundamental challenges in process. We held various guest lectures and conclaves to give better knowledge of industry prospective.

The Experienced faculties, alumni and Industry Professionals would be interacting with you to give you clear understanding of industrial world and its requirements. These sessions are conducted to help you for your final placements in your dream Companies.



**Sem 4:**

The Expert faculty members would be providing company wise grooming, Aptitude tests etc. Would be conducted on regular basis. Your Attendance is compulsory for these sessions. Students are regularly made to practice and improve their GD skills. GD topics from various spheres are covered. Also, many new Interview Questions are covered and mock PI practice is done thoroughly. Case to case basis of students is taken into consideration to extend extra guidance for cracking placement rounds. Regular sessions are held by HOD of specific specialization to deliver domain knowledge and latest industry practices. Prof. Aakansha Taunk Counsel students in placement prospective. Majorly it helps in Professional Attitude development of students with the help of management games, role plays, and outbound activities

The career counselling sessions helped the students to face their final placement interviews. It helped in enhancing their confidence, knowledge and communication skills. Students were happy and satisfied, they had consulted the faculties with their issues and the experienced and experts guided them in their future endeavours.



**Director, IIMS**





# INTERNATIONAL INSTITUTE OF MANAGEMENT STUDIES

5.14

## REPORT ON CAREER COUNSELLING

Date: 20th July 2016

A workshop on career counselling was organised for PGDM student by International Institute of Management Studies. The workshop was conducted under the guidance of Prof. Manish R. Mundada, Executive Director, IIMS, Pune which was a very informative & interactive session for new management students.

### Sem 1:

This session was divided into five segments:

1. Aptitude test : Prof. Neha Agarwal
2. Psychometric Test : Dr. Amrendra Sahoo
3. Meta Publication : Counselling by Meta Publishing
4. Mentoring : HODs and Mentors
5. Placement Guidance : Prof. Aakansha Taunk

An aptitude test was conducted by Prof. Neha Agrawal, which helped students to enhance understand their inclination towards the subject to be opted as specialisation, with the experience to evaluate, emphasis on aptitude test scores. Prof. Neha Agarwal guided the students for choosing their specialisation.

Under the same session a psychometric test was done by Dr. Amrendra Sahoo, a trained professional and HR consultant and according to the results, She and the team guided the students towards their choice of specialisation. She interpreted the data and wrote individual reports for each student. Each student underwent a personal counselling session after the assessment.

A counselling agency Meta Publication provided a guidelines that "how to select their specialization", which electives to choose in alignment with their short-term and long-term goals. The session provided the deep information about the various specialization in PGDM program.

Under the head of mentorship sessions the students were counseled by their respective mentors for the fundamental challenges in process & selection of winter internship. We held various guest lectures and conclaves to give better knowledge of industry





prospective. Thus various interactions with Industry experts helped the future managers to take decisions towards the specialisation and choice of winter internship companies.

### **Sem 3:**

The Experienced faculties, alumni and Industry Professionals would be interacting with students to give a clear understanding of industrial world and its requirements. These sessions are conducted to help students for selection for final placements. Saturdays are allotted for Industry interaction. The Academic Co-ordination department will inform time to time about schedule for interaction.

All HODs and mentors continuously guided and groomed them for better career. They gave knowledge about corporate work life, corporate behavior, manners & etiquette. Prof. Aakansha Taunk Counsel students in placement prospective. Majorly it helps in Professional Attitude development of students with the help of management games, role plays, and outbound activities. We held various guest lectures and conclaves to give better knowledge of industry prospective.

The career counselling sessions helped the students to face their final placement interviews. It helped in enhancing their confidence, knowledge and communication skills. Students were happy and satisfied, they had consulted the faculties with their issues and the experienced and experts guided them in their future endeavours.





# INTERNATIONAL INSTITUTE OF MANAGEMENT STUDIES

## REPORT ON CAREER COUNSELLING

5.1.4

Date: 20th July 2016

### Sem 2:

A workshop on career counselling was organised for PGDM students by International Institute of Management Studies. The workshop was conducted under the guidance of Prof. Manish R. Mundada, Executive Director, IIMS, Pune, which was a very informative & interactive session for management students.

This session was divided into four segments:

1. Meta Publication : Counselling by Meta Publishing
2. Communication guidance : Prof. Neha Agarwal
3. Mentoring : HODs and Mentors
4. Grooming : Experienced People
5. Placement Guidance : Prof. Aakansha Taunk

The Meta Publication gives counselling to 2<sup>nd</sup> sem students for their career and knowledge growth. The session was interactive, students ask their doubts to the counsellor that how to select an internship company for their career growth, how to appear for an interview etc. The communication faculty throw lights on the shortfalls in communication, & also discuss various types of the barriers students were facing in the process of selection. For their summer internship Prof. Neha Agarwal gave so many tips & tricks for their better future.

HODs & Mentors continuously guide them for their summer internship placement. They also discuss the various problems they faced during their winter internship & fundamental challenges in process. We held various guest lectures and conclaves to give better knowledge of industry prospective.

The Experienced faculties, alumni and Industry Professionals would be interacting with you to give you clear understanding of industrial world and its requirements. These sessions are conducted to help you for your final placements in your dream Companies.



#### **Sem 4:**

The Expert faculty members would be providing company wise grooming, Aptitude tests etc. Would be conducted on regular basis. Your Attendance is compulsory for these sessions. Students are regularly made to practice and improve their GD skills. GD topics from various spheres are covered. Also, many new Interview Questions are covered and mock PI practice is done thoroughly. Case to case basis of students is taken into consideration to extend extra guidance for cracking placement rounds. Regular sessions are held by HOD of specific specialization to deliver domain knowledge and latest industry practices. Prof. Aakansha Taunk Counsel students in placement prospective. Majorly it helps in Professional Attitude development of students with the help of management games, role plays, and outbound activities. The career counselling sessions helped the students to face their final placement interviews. It helped in enhancing their confidence, knowledge and communication skills. Students were happy and satisfied, they had consulted the faculties with their issues and the experienced and experts guided them in their future endeavours.



**Director, IIMS**





# INTERNATIONAL INSTITUTE OF MANAGEMENT STUDIES

## REPORT ON CAREER COUNSELLING

Date: 18th July 2015

A workshop on career counselling was organised for PGDM student by International Institute of Management Studies. The workshop was conducted under the guidance of Prof. Manish R. Mundada, Executive Director, IIMS, Pune which was a very informative & interactive session for new management students.

### Sem 1:

This session was divided into five segments:

6. Aptitude test : Prof. Bhakti Tithe
7. Psychometric Test : Dr. Amrendra Sahoo
8. Meta Publication : Counselling by Meta Publishing
9. Mentoring : HODs and Mentors
10. Placement Guidance : Prof. Aakansha Taunk

An aptitude test was conducted by Prof. Bhakti Tithe, which helped students to enhance understand their inclination towards the subject to be opted as specialisation, with the experience to evaluate, emphasis on aptitude test scores. Prof. Neha Agarwal guided the students for choosing their specialisation.

Under the same session a psychometric test was done by Dr. Amrendra Sahoo, a trained professional and HR consultant and according to the results, She and the team guided the students towards their choice of specialisation. She interpreted the data and wrote individual reports for each student. Each student underwent a personal counselling session after the assessment.

A counselling agency Meta Publication provided a guidelines that "how to select their specialization", which electives to choose in alignment with their short-term and long-term goals. The session provided the deep information about the various specialization in PGDM program.

Under the head of mentorship sessions the students were counseled by their respective mentors for the fundamental challenges in process & selection of winter internship.

We held various guest lectures and conclaves to give better knowledge of industry



prospective. Thus various interactions with Industry experts helped the future managers to take decisions towards the specialisation and choice of winter internship companies.

### **Sem 3:**

The Experienced faculties, alumni and Industry Professionals would be interacting with students to give a clear understanding of industrial world and its requirements. These sessions are conducted to help students for selection for final placements. Saturdays are allotted for Industry interaction. The Academic Co-ordination department will inform time to time about schedule for interaction.

All HODs and mentors continuously guided and groomed them for better career. They gave knowledge about corporate work life, corporate behavior, manners & etiquette. Prof. Aakansha Taunk Counsel students in placement prospective. Majorly it helps in Professional Attitude development of students with the help of management games, role plays, and outbound activities. We held various guest lectures and conclaves to give better knowledge of industry prospective.

The career counselling sessions helped the students to face their final placement interviews. It helped in enhancing their confidence, knowledge and communication skills. Students were happy and satisfied, they had consulted the faculties with their issues and the experienced and experts guided them in their future endeavours.





# INTERNATIONAL INSTITUTE OF MANAGEMENT STUDIES

## REPORT ON CAREER COUNSELLING

8.1.4

Date: 20th July 2016

### Sem 2:

A workshop on career counselling was organised for PGDM students by International Institute of Management Studies. The workshop was conducted under the guidance of Prof. Manish R. Mundada, Executive Director, IIMS, Pune, which was a very informative & interactive session for management students.

This session was divided into four segments:

6. Meta Publication : Counselling by Meta Publishing
7. Communication guidance : Prof. Bhakti Tithe
8. Mentoring : HODs and Mentors
9. Grooming : Experienced People
10. Placement Guidance : Prof. Aakansha Taunk

The Meta Publication gives counselling to 2<sup>nd</sup> sem students for their career and knowledge growth. The session was interactive, students ask their doubts to the counsellor that how to select an internship company for their career growth, how to appear for an interview etc. The communication faculty throw lights on the shortfalls in communication, & also discuss various types of the barriers students were facing in the process of selection. For their summer internship Prof. Bhakti Tithe gave so many tips & tricks for their better future.

HODs & Mentors continuously guide them for their summer internship placement. They also discuss the various problems they faced during their winter internship & fundamental challenges in process. We held various guest lectures and conclaves to give better knowledge of industry prospective.

The Experienced faculties, alumni and Industry Professionals would be interacting with you to give you clear understanding of industrial world and its requirements. These sessions are conducted to help you for your final placements in your dream Companies.





#### **Sem 4:**

The Expert faculty members would be providing company wise grooming, Aptitude tests etc. Would be conducted on regular basis. Your Attendance is compulsory for these sessions. Students are regularly made to practice and improve their GD skills. GD topics from various spheres are covered. Also, many new Interview Questions are covered and mock PI practice is done thoroughly. Case to case basis of students is taken into consideration to extend extra guidance for cracking placement rounds. Regular sessions are held by HOD of specific specialization to deliver domain knowledge and latest industry practices. Prof. Aakansha Taunk Counsel students in placement prospective. Majorly it helps in Professional Attitude development of students with the help of management games, role plays, and outbound activities. The career counselling sessions helped the students to face their final placement interviews. It helped in enhancing their confidence, knowledge and communication skills. Students were happy and satisfied, they had consulted the faculties with their issues and the experienced and experts guided them in their future endeavours.





# INTERNATIONAL INSTITUTE OF MANAGEMENT STUDIES

## REPORT ON CAREER COUNSELLING

Date: 17th July 2014

A workshop on career counselling was organised for PGDM student by International Institute of Management Studies. The workshop was conducted under the guidance of Prof. Manish R. Mundada, Executive Director, IIMS, Pune which was a very informative & interactive session for new management students.

### Sem 1:

This session was divided into five segments:

11. Aptitude test : Prof. Bhakti Tithe
12. Psychometric Test : Dr. Amrendra Sahoo
13. Meta Publication : Counselling by Meta Publishing
14. Mentoring : HODs and Mentors
15. Placement Guidance : Prof. Aakansha Taunk

An aptitude test was conducted by Prof. Bhakti Tithe, which helped students to enhance understand their inclination towards the subject to be opted as specialisation, with the experience to evaluate, emphasis on aptitude test scores. Prof. Neha Agarwal guided the students for choosing their specialisation.

Under the same session a psychometric test was done by Dr. Amrendra Sahoo, a trained professional and HR consultant and according to the results, She and the team guided the students towards their choice of specialisation. She interpreted the data and wrote individual reports for each student. Each student underwent a personal counselling session after the assessment.

A counselling agency Meta Publication provided a guidelines that "how to select their specialization", which electives to choose in alignment with their short-term and long-term goals. The session provided the deep information about the various specialization in PGDM program.

Under the head of mentorship sessions the students were counseled by their respective mentors for the fundamental challenges in process & selection of winter internship. We held various guest lectures and conclaves to give better knowledge of industry



prospective. Thus various interactions with Industry experts helped the future managers to take decisions towards the specialisation and choice of winter internship companies.

### **Sem 3:**

The Experienced faculties, alumni and Industry Professionals would be interacting with students to give a clear understanding of industrial world and its requirements. These sessions are conducted to help students for selection for final placements. Saturdays are allotted for Industry interaction. The Academic Co-ordination department will inform time to time about schedule for interaction.

All HODs and mentors continuously guided and groomed them for better career. They gave knowledge about corporate work life, corporate behavior, manners & etiquette. Prof. Aakansha Taunk Counsel students in placement prospective. Majorly it helps in Professional Attitude development of students with the help of management games, role plays, and outbound activities. We held various guest lectures and conclaves to give better knowledge of industry prospective.

The career counselling sessions helped the students to face their final placement interviews. It helped in enhancing their confidence, knowledge and communication skills. Students were happy and satisfied, they had consulted the faculties with their issues and the experienced and experts guided them in their future endeavours.







# INTERNATIONAL INSTITUTE OF MANAGEMENT STUDIES

## REPORT ON CAREER COUNSELLING

Date: 17th July 2014

### Sem 2:

A workshop on career counselling was organised for PGDM students by International Institute of Management Studies. The workshop was conducted under the guidance of Prof. Manish R. Mundada, Executive Director, IIMS, Pune which was a very informative & interactive session for management students.

This session was divided into Four segments:

11. Meta Publication : Counselling by Meta Publishing
12. Communication guidance : Prof. Bhakti Tithe
13. Mentoring : HODs and Mentors
14. Grooming : Experienced People
15. Placement Guidance : Prof. Aakansha Taunk

The Meta Publication gives counselling to 2<sup>nd</sup> sem students for their career and knowledge growth. The session was interactive, students ask their doubts to the counsellor that how to select a internship company for their career growth, how to appear for an interview etc. The communication faculty throw lights on the shortfalls in communication, & also discuss various types of the barriers students were facing in the process of selection. For their summer internship Prof. Bhakti Tithe gave so many tips & tricks for their better future.

HODs & Mentors continuous guide them for their summer internship placement. They also discuss the various problem they faced during their winter internship & fundamental challenges in process. We held various guest lectures and conclaves to give better knowledge of industry prospective.

The Experienced faculties, alumni and Industry Professionals would be interacting with you to give you clear understanding of industrial world and its requirements. These sessions are conducted to help you for your final placements in your dream Companies.



#### **Sem 4:**

The Expert faculty members would be providing company wise grooming, Aptitude tests etc. Would be conducted on regular basis. Your Attendance is compulsory for these sessions. Students are regularly made to practice and improve their GD skills. GD topics from various spheres are covered. Also, many new Interview Questions are covered and mock PI practice is done thoroughly. Case to case basis of students is taken into consideration to extend extra guidance for cracking placement rounds. Regular sessions are held by HOD of specific specialization to deliver domain knowledge and latest industry practices. Prof. Aakansha Taunk Counsel students in placement prospective. Majorly it helps in Professional Attitude development of students with the help of management games, role plays, and outbound activities

The career counselling sessions helped the students to face their final placement interviews. It helped in enhancing their confidence, knowledge and communication skills. Students were happy and satisfied, they had consulted the faculties with their issues and the experienced and experts guided them in their future endeavours.





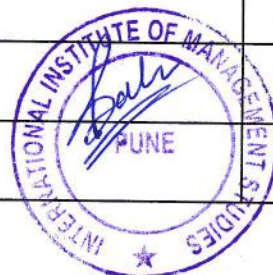
**SaiBalaji Education Society, Pune**  
**IIMS, SBIIMS, IIMHRD**

**Grooming Attendance Sheet**

Faculty Name: Dr. V. Nimbhalkar

Date: 14th Sep, 2018

Sr. No	Name of the Student	Roll No	Contact No	Registered Company Name	Signature
1	Inden Kamatkar	79	8871647714		<i>[Signature]</i>
2	JAHAM TAUNK	80	9691155507	BYJU'S & ITC	<i>[Signature]</i>
3	Christy Daniel	136	9584404369	ITC	<i>[Signature]</i>
4	Ayush Veema	72	821780820	BYJU'S	<i>[Signature]</i>
5	Aachha Singh	70	9881067299	Pancholi	<i>[Signature]</i>
6	Manojini Basant	87	8249828969	Markets & markets, ITC.	<i>[Signature]</i>
7	Rabindra Nath Jankar	37	9438255401		<i>[Signature]</i>
8	SHREYANSH SHARMA	48	9806508122	BYJU'S & MnM,	
9	Rajib K. Kamboj	161	7381617097	ITC	<i>[Signature]</i>
10	ALTAH Shaikh	07	8669366752	Byjus	<i>[Signature]</i>
11	Ashay Tam	64	8949912260		<i>[Signature]</i>
12	Sagar Chouhan	41	7721999059		<i>[Signature]</i>
13	Anurag Nigam	63	8358099995	Byjus	<i>[Signature]</i>
14	Satyajit Singh	102	9480799163		<i>[Signature]</i>
15	Aarpana Singh	71	9881377810	ITC & MARKETS & MARKETS	<i>[Signature]</i>
16	GAURAV Mishra	77	8103573578	ITC	<i>[Signature]</i>
17	Samdeep Singh	43	9934501721	Byjus	<i>[Signature]</i>
18	Robin Patel				
19	Rahul Gupta				
20	Aman Goyal				
21	Prashant				





## Grooming Attendance Sheet

Date: 12/12/2018