

2.1 & 1.1.3 Average percentage of courses having focus on employability/ entrepreneurship/ skill development (10)		2013-14 (PGDM)			
Year and Semester (UG/PG)	PROGRAMME NAME	COURSE CODE	COURSE NAME	Activities with direct bearing on Employability/ Entrepreneurship/ Skill development	Year of introduction
I YEAR / I SEMESTER (PG)	PGDM	301	Principles & Practices of Management	Skill Development	2013-15
I YEAR / I SEMESTER (PG)	PGDM	302	Principles of Accounting	Skill Development	2013-15
I YEAR / I SEMESTER (PG)	PGDM	303	Principles of Micro & Macro Economics	Skill Development	2013-15
I YEAR / I SEMESTER (PG)	PGDM	304	Principles of Marketing - I	Skill Development	2013-15
I YEAR / I SEMESTER (PG)	PGDM	305	Statistics & Quantitative Techniques	Skill Development	2013-15
I YEAR / I SEMESTER (PG)	PGDM	306	International Business - I	Skill Development	2013-15
I YEAR / I SEMESTER (PG)	PGDM	307	Organizational Behavior	Skill Development	2013-15
I YEAR / I SEMESTER (PG)	PGDM	308(A)	Information Technology for Managers	Skill Development	2013-15
I YEAR / I SEMESTER (PG)	PGDM	308(B)	Business Communications	Skill Development	2013-15
I YEAR / I SEMESTER (PG)	PGDM	309	Foreign Language - I Japanese	Skill Development	2013-15
I YEAR / I SEMESTER (PG)	PGDM	309	Foreign Language - I German	Skill Development	2013-15
I YEAR / II SEMESTER (PG)	PGDM	401C	Marketing Management	Skill Development	2013-15



I YEAR / II SEMESTER (PG)	PGDM	402C	Human Resource Management	Skill Development	2013-15
I YEAR / II SEMESTER (PG)	PGDM	403C	Financial Management	Skill Development	2013-15
I YEAR / II SEMESTER (PG)	PGDM	404C	Foreign Language – II Japanese	Skill Development	2013-15
I YEAR / II SEMESTER (PG)	PGDM	404C	Foreign Language – II German	Skill Development	2013-15
I YEAR / II SEMESTER (PG)	PGDM	405C	Management Information System, E-Commerce & Digital Marketing	Skill Development	2013-15
I YEAR / II SEMESTER (PG)	PGDM	406C	Legal Aspects of Business	Skill Development	2013-15
I YEAR / II SEMESTER (PG)	PGDM	407C	Research Methodology	Skill Development	2013-15
I YEAR / II SEMESTER (PG)	PGDM	408M	Rural Marketing (Major)	Skill Development	2013-15
I YEAR / II SEMESTER (PG)	PGDM	409M	Advertising & Sales Promotion(Major)	Skill Development	2013-15
I YEAR / II SEMESTER (PG)	PGDM	408F	Treasury Management(Foreign Exchange Management) (Major)	Skill Development	2013-15
I YEAR / II SEMESTER (PG)	PGDM	409F	Corporate Finance(Major)	Skill Development	2013-15
I YEAR / II SEMESTER (PG)	PGDM	408HR	HR Audit (Major)	Skill Development	2013-15
I YEAR / II SEMESTER (PG)	PGDM	409HR	Recent Trends in HR(Major)	Skill Development	2013-15
I YEAR / II SEMESTER (PG)	PGDM	409OP	Inventory Management (Major)	Skill Development	2013-15
I YEAR / II SEMESTER (PG)	PGDM	410OP	Logistics & Supply Chain Management (Major)	Skill Development	2013-15
I YEAR / II SEMESTER (PG)	PGDM	501C	Project Management	Skill Development	2013-15



I YEAR / III SEMESTER (PG)	PGDM	502C	Business Policy & Strategic Management	Skill Development	2013-15
I YEAR / III SEMESTER (PG)	PGDM	503C	Corporate Communication	Skill Development	2013-15
II YEAR / III SEMESTER (PG)	PGDM	504 C	International Business - II	Skill Development	2013-15
II YEAR / III SEMESTER (PG)	PGDM	*505M	Consumer Behavior (Major)	Skill Development	2013-15
II YEAR / III SEMESTER (PG)	PGDM	*506M	Brand Management (Major)	Skill Development	2013-15
II YEAR / III SEMESTER (PG)	PGDM	*507M	Marketing Research (Major)	Skill Development	2013-15
II YEAR / III SEMESTER (PG)	PGDM	*508M	Services Marketing (Major)	Skill Development	2013-15
II YEAR / III SEMESTER (PG)	PGDM	*505F	Global Finance Management (Major)	Skill Development	2013-15
II YEAR / III SEMESTER (PG)	PGDM	*506F	Direct & Indirect Taxes (Major)	Skill Development	2013-15
II YEAR / III SEMESTER (PG)	PGDM	*507F	Strategic Cost Management (Major)	Skill Development	2013-15
II YEAR / III SEMESTER (PG)	PGDM	*508F	Security Analysis & Portfolio Management (Major)	Skill Development	2013-15
II YEAR / III SEMESTER (PG)	PGDM	*505HR	Training & Development (Major)	Skill Development	2013-15
II YEAR / III SEMESTER (PG)	PGDM	*506HR	Personal Admin-Application & Procedure (Major)	Skill Development	2013-15
II YEAR / III SEMESTER (PG)	PGDM	*507HR	Labour Laws & Employee Welfare (Major)	Skill Development	2013-15
II YEAR / III SEMESTER (PG)	PGDM	*508HR	HR Audit (Major)	Skill Development	2013-15
II YEAR / III SEMESTER (PG)	PGDM	*505OP	Planning & Control of Operations (Major)	Skill Development	2013-15



II YEAR / III SEMESTER (PG)	PGDM	*506OP	Inventory Management (Major)	Skill Development	2013-15
II YEAR / III SEMESTER (PG)	PGDM	*507OP	Theory of Constraints (Major)	Skill Development	2013-15
II YEAR / III SEMESTER (PG)	PGDM	*508OP	Advance Supply Chain Management (Major)	Skill Development	2013-15
II YEAR / III SEMESTER (PG)	PGDM	*508M	Services Marketing (Minor)	Skill Development	2013-15
II YEAR / III SEMESTER (PG)	PGDM	*508F	Security Analysis & Portfolio Management (Minor)	Skill Development	2013-15
II YEAR / III SEMESTER (PG)	PGDM	*508HR	HR Audit (Minor)	Skill Development	2013-15
II YEAR / III SEMESTER (PG)	PGDM	*508IT	E-Commerce & Advance IT (Minor)	Skill Development	2013-15
II YEAR / III SEMESTER (PG)	PGDM	*508R	Merchandise & Inventory Management(Minor)	Skill Development	2013-15
II YEAR / III SEMESTER (PG)	PGDM	*508BIO	Bio Pharma Management (Minor)	Skill Development	2013-15
II YEAR / III SEMESTER (PG)	PGDM	*508MC	Mass Communication & Media Management (Minor)	Skill Development	2013-15
II YEAR / III SEMESTER (PG)	PGDM	*508OP	Advance Supply Chain Management (Minor)	Skill Development	2013-15
II YEAR / IV SEMESTER (PG)	PGDM	601C	Project Report	Skill Development	2013-15
II YEAR / IV SEMESTER (PG)	PGDM	602C	Project Report Viva	Skill Development	2013-15
II YEAR / IV SEMESTER (PG)	PGDM	603C	Business Plan	Skill Development	2013-15
II YEAR / IV SEMESTER (PG)	PGDM	604C	Business Plan Viva	Skill Development	2013-15
II YEAR / IV SEMESTER (PG)	PGDM	*605M	SAP M/F/HR (Major)	Skill Development	2013-15



II YEAR / IV SEMESTER (PG)	PGDM	*606M	Strategic Marketing Management (Major)	Skill Development	2013-15
II YEAR / IV SEMESTER (PG)	PGDM	*607M	Sales Management (Major)	Skill Development	2013-15
II YEAR / IV SEMESTER (PG)	PGDM	*606F	Strategic Investment & Financial Decision (Major)	Skill Development	2013-15
II YEAR / IV SEMESTER (PG)	PGDM	*607F	Banking & KPO & ITFS (Major)	Skill Development	2013-15
II YEAR / IV SEMESTER (PG)	PGDM	*606HR	Emerging Trends in HR (Major)	Skill Development	2013-15
II YEAR / IV SEMESTER (PG)	PGDM	*607HR	Strategic HRM (Major)	Skill Development	2013-15
II YEAR / IV SEMESTER (PG)	PGDM	*608OP	Material Management(Major)	Skill Development	2013-15
II YEAR / IV SEMESTER (PG)	PGDM	*609OP	Service Operation Management (Major)	Skill Development	2013-15
II YEAR / IV SEMESTER (PG)	PGDM	*608IT	Information Resource Management (Minor)	Skill Development	2013-15
II YEAR / IV SEMESTER (PG)	PGDM	*609IT	Communication Networks For Business (Minor)	Skill Development	2013-15
II YEAR / IV SEMESTER (PG)	PGDM	*608R	Retail Business Environment (Minor)	Skill Development	2013-15
II YEAR / IV SEMESTER (PG)	PGDM	*609R	Advance Retail Management (Minor)	Skill Development	2013-15
II YEAR / IV SEMESTER (PG)	PGDM	*608BIO	Agri-Business Management (Minor)	Skill Development	2013-15
II YEAR / IV SEMESTER (PG)	PGDM	*609BIO	Hospitality Management (Minor)	Skill Development	2013-15
II YEAR / IV SEMESTER (PG)	PGDM	*608MC	Public Relations Planning & Administration (Minor)	Skill Development	2013-15
II YEAR / IV SEMESTER (PG)	PGDM	*609MC	Managing Media Business (Minor)	Skill Development	2013-15



I YEAR / I SEMESTER (PG)	PGDM	301	Principles & Practices of Management	Skill Development	2014-16
I YEAR / I SEMESTER (PG)	PGDM	302	Management Accounting & Practicals in Tally	Skill Development	2014-16
I YEAR / I SEMESTER (PG)	PGDM	303	Statistics & Quantitative Techniques	Skill Development	2014-16
I YEAR / I SEMESTER (PG)	PGDM	304	Organizational Behavior	Skill Development	2014-16
I YEAR / I SEMESTER (PG)	PGDM	305	Foreign Language - I Japanese	Skill Development	2014-16
I YEAR / I SEMESTER (PG)	PGDM	305	Foreign Language - I German	Skill Development	2014-16
I YEAR / I SEMESTER (PG)	PGDM	306	IT for Managers	Skill Development	2014-16
I YEAR / I SEMESTER (PG)	PGDM	307	Principles of Micro & Macro Economics	Skill Development	2014-16
I YEAR / I SEMESTER (PG)	PGDM	308	Principles of Marketing	Skill Development	2014-16
I YEAR / I SEMESTER (PG)	PGDM	309	International Business - I	Skill Development	2014-16
I YEAR / II SEMESTER (PG)	PGDM	401	Marketing Management - II	Skill Development	2014-16
I YEAR / II SEMESTER (PG)	PGDM	402	Human Resource Management	Skill Development	2014-16
I YEAR / II SEMESTER (PG)	PGDM	403	Financial Analysis & Decision Making	Skill Development	2014-16
I YEAR / II SEMESTER (PG)	PGDM	404	Foreign Language – II Japanese	Skill Development	2014-16
I YEAR / II SEMESTER (PG)	PGDM	404	Foreign Language - I German	Skill Development	2014-16
I YEAR / II SEMESTER (PG)	PGDM	405	International Business - II	Skill Development	2014-16



6

I YEAR / II SEMESTER (PG)	PGDM	406 A&B	Management Information System & E-Commerce	Skill Development	2014-16
I YEAR / II SEMESTER (PG)	PGDM	407 A&B	Digital Marketing & Cyber Law	Skill Development	2014-16
I YEAR / II SEMESTER (PG)	PGDM	408	Logistics & Material Management	Skill Development	2014-16
I YEAR / II SEMESTER (PG)	PGDM	409	Supply Chain Management	Skill Development	2014-16
I YEAR / III SEMESTER (PG)	PGDM	501C	Project Management	Skill Development	2014-16
I YEAR / III SEMESTER (PG)	PGDM	502C	Business Policy & Strategic Management	Skill Development	2014-16
I YEAR / III SEMESTER (PG)	PGDM	503C	Event Management	Skill Development	2014-16
I YEAR / III SEMESTER (PG)	PGDM	504 C	New Venture in E-Commerce	Skill Development	2014-16
I YEAR / III SEMESTER (PG)	PGDM	*505M	Consumer Behavior (Major)	Skill Development	2014-16
I YEAR / III SEMESTER (PG)	PGDM	*506M	Marketing Research (Major)	Skill Development	2014-16
I YEAR / III SEMESTER (PG)	PGDM	*507M	Advertising & Sales Promotion (Major)	Skill Development	2014-16
I YEAR / III SEMESTER (PG)	PGDM	*508M	Services Marketing (Major)	Skill Development	2014-16
I YEAR / III SEMESTER (PG)	PGDM	*505F	Direct & Indirect Taxes (Major)	Skill Development	2014-16
I YEAR / III SEMESTER (PG)	PGDM	*506F	Strategic Cost Management(Major)	Skill Development	2014-16
I YEAR / III SEMESTER (PG)	PGDM	*507F	Security Analysis & Portfolio Management (Major)	Skill Development	2014-16
I YEAR / III SEMESTER (PG)	PGDM	*508F	Banking & Financial Services(Major)	Skill Development	2014-16



II YEAR / III SEMESTER (PG)	PGDM	*505HR	Training & Development (Major)	Skill Development	2014-16
II YEAR / III SEMESTER (PG)	PGDM	*506HR	Personal Admin-Application & Procedure(Major)	Skill Development	2014-16
II YEAR / III SEMESTER (PG)	PGDM	*507HR	Employee Welfare(Major)	Skill Development	2014-16
II YEAR / III SEMESTER (PG)	PGDM	*508HR	Performance Management Systems(Major)	Skill Development	2014-16
II YEAR / III SEMESTER (PG)	PGDM	*509M	Services Marketing (Minor)	Skill Development	2014-16
II YEAR / III SEMESTER (PG)	PGDM	*509F	Banking & Financial Services(Minor)	Skill Development	2014-16
II YEAR / III SEMESTER (PG)	PGDM	*509HR	Performance Management Systems(Minor)	Skill Development	2014-16
II YEAR / III SEMESTER (PG)	PGDM	*509MC	Mass Communication & Media Management (Minor)	Skill Development	2014-16
II YEAR / III SEMESTER (PG)	PGDM	*509OP	Advance Supply Chain Management (Minor)	Skill Development	2014-16
II YEAR / III SEMESTER (PG)	PGDM	*509IT	E-Commerce & Advance IT (Minor)	Skill Development	2014-16
II YEAR / III SEMESTER (PG)	PGDM	*509R	Merchandise & Inventory Management (Minor)	Skill Development	2014-16
II YEAR / III SEMESTER (PG)	PGDM	*509BIO	Bio Pharma Management (Minor)	Skill Development	2014-16
II YEAR / IV SEMESTER (PG)	PGDM	601C	Project Report	Skill Development & Employability	2014-16
II YEAR / IV SEMESTER (PG)	PGDM	602C	Project Report Viva	Skill Development	2014-16
II YEAR / IV SEMESTER (PG)	PGDM	603C	Business Plan	Skill Development	2014-16
II YEAR / IV SEMESTER (PG)	PGDM	604C	Business Plan Viva	Skill Development	2014-16



II YEAR / IV SEMESTER (PG)	PGDM	*605M	SAP M/F/HR (Major)	Skill Development & Employability	2014-16
II YEAR / IV SEMESTER (PG)	PGDM	*606M	Brand Management (Major)	Skill Development & Employability	2014-16
II YEAR / IV SEMESTER (PG)	PGDM	*607M	Sales Management (Major)	Skill Development & Employability	2014-16
II YEAR / IV SEMESTER (PG)	PGDM	*606F	Global Finance Management (Minor)	Skill Development	2014-16
II YEAR / IV SEMESTER (PG)	PGDM	*607F	Banking & KPO & ITFS (Minor)	Skill Development	2014-16
II YEAR / IV SEMESTER (PG)	PGDM	*606HR	Labour Law(Major)	Skill Development	2014-16
II YEAR / IV SEMESTER (PG)	PGDM	*607HR	Human Resource Information System(Major)	Skill Development	2014-16
II YEAR / IV SEMESTER (PG)	PGDM	*608IT	Information Resource Management (Minor)	Skill Development	2014-16
II YEAR / IV SEMESTER (PG)	PGDM	*609IT	Communication Networks For Business (Minor)	Skill Development	2014-16
II YEAR / IV SEMESTER (PG)	PGDM	*608R	Retail Business Environment (Minor)	Skill Development	2014-16
II YEAR / IV SEMESTER (PG)	PGDM	*609R	Advance Retail Management (Minor)	Skill Development	2014-16
II YEAR / IV SEMESTER (PG)	PGDM	*608BIO	Agri-Business Management (Minor)	Skill Development	2014-16
II YEAR / IV SEMESTER (PG)	PGDM	*609BIO	Hospitality Management (Minor)	Skill Development	2014-16
II YEAR / IV SEMESTER (PG)	PGDM	*608MC	Public Relations Planning & Administration (Minor)	Skill Development	2014-16
II YEAR / IV SEMESTER (PG)	PGDM	*609MC	Managing Media Business (Minor)	Skill Development	2014-16
II YEAR / IV SEMESTER (PG)	PGDM	*608OP	Material Management(Minor)	Skill Development	2014-16



II YEAR / IV SEMESTER (PG)	PGDM	*609OP	Service Operation Management (Minor)	Skill Development	2014-16
I YEAR / I SEMESTER (PG)	PGDM	301	Principles & Practices of Management	Skill Development	2015-17
I YEAR / I SEMESTER (PG)	PGDM	302	Management Accounting	Skill Development	2015-17
I YEAR / I SEMESTER (PG)	PGDM	303	Organizational Behavior	Skill Development	2015-17
I YEAR / I SEMESTER (PG)	PGDM	304	Principles of Micro & Macro Economics	Skill Development	2015-17
I YEAR / I SEMESTER (PG)	PGDM	305	Principles of Marketing	Skill Development	2015-17
I YEAR / I SEMESTER (PG)	PGDM	306	Research Methodology & SPSS	Skill Development	2015-17
I YEAR / I SEMESTER (PG)	PGDM	307	Foreign Language - I Japanese	Skill Development	2015-17
I YEAR / I SEMESTER (PG)	PGDM	308	Information Technology	Skill Development	2015-17
I YEAR / I SEMESTER (PG)	PGDM	309	International Business - I	Skill Development	2015-17
I YEAR / II SEMESTER (PG)	PGDM	401	Logistics & Material Management	Skill Development	2015-17
I YEAR / II SEMESTER (PG)	PGDM	402	Business Law	Skill Development	2015-17
I YEAR / II SEMESTER (PG)	PGDM	403	Human Resource Management	Skill Development	2015-17
I YEAR / II SEMESTER (PG)	PGDM	404 A&B	E-Commerce & Digital Marketing	Skill Development	2015-17
I YEAR / II SEMESTER (PG)	PGDM	405	Financial Analysis & Decision Making	Skill Development	2015-17
I YEAR / II SEMESTER (PG)	PGDM	406	Management Information System	Skill Development	2015-17



I YEAR / II SEMESTER (PG)	PGDM	407	Marketing Management - II	Skill Development	2015-17
I YEAR / II SEMESTER (PG)	PGDM	408	Supply Chain Management	Skill Development	2015-17
I YEAR / II SEMESTER (PG)	PGDM	*409M	Consumer Behavior	Skill Development	2015-17
I YEAR / II SEMESTER (PG)	PGDM	*409F	Banking & Financial Services	Skill Development	2015-17
I YEAR / II SEMESTER (PG)	PGDM	*409HR	HR Audit	Skill Development	2015-17
I YEAR / III SEMESTER (PG)	PGDM	501C	Project Management	Skill Development	2015-17
I YEAR / III SEMESTER (PG)	PGDM	502C	Business Policy & Strategic Management	Skill Development	2015-17
I YEAR / III SEMESTER (PG)	PGDM	*503M	Advanced Sales & Training (Major)	Skill Development	2015-17
I YEAR / III SEMESTER (PG)	PGDM	*504M	Marketing Research (Major)	Skill Development	2015-17
I YEAR / III SEMESTER (PG)	PGDM	*505M	Rural Marketing (Major)	Skill Development	2015-17
I YEAR / III SEMESTER (PG)	PGDM	*506M	Services Marketing (Major)	Skill Development	2015-17
I YEAR / III SEMESTER (PG)	PGDM	*507M	Customer Relationship Management (Major)	Skill Development	2015-17
I YEAR / III SEMESTER (PG)	PGDM	*508M	Consumer Behavior – II (Major)	Skill Development	2015-17
I YEAR / III SEMESTER (PG)	PGDM	*509M	Digital Marketing (Major)	Skill Development	2015-17
I YEAR / III SEMESTER (PG)	PGDM	*503F	Advance Financial Management (Major)	Skill Development	2015-17
I YEAR / III SEMESTER (PG)	PGDM	*504F	Security Analysis & Portfolio Management (Major)	Skill Development	2015-17



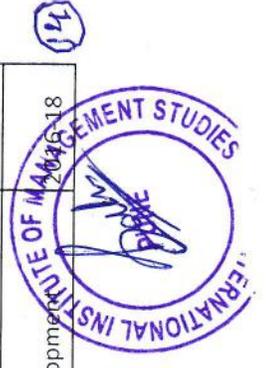
I YEAR / III SEMESTER (PG)	PGDM	*505F	Banking & KPO & ITFS (Major)	Skill Development	2015-17
II YEAR / III SEMESTER (PG)	PGDM	*506F	Financial Modeling (Major)	Skill Development	2015-17
II YEAR / III SEMESTER (PG)	PGDM	*507F	Derivatives (Major)	Skill Development	2015-17
II YEAR / III SEMESTER (PG)	PGDM	*508F	Financial Analysis & Valuation (Major)	Skill Development	2015-17
II YEAR / III SEMESTER (PG)	PGDM	*509F	Financial Planning (Major)	Skill Development	2015-17
II YEAR / III SEMESTER (PG)	PGDM	*503HR	Training & Development (Major)	Skill Development	2015-17
II YEAR / III SEMESTER (PG)	PGDM	*504HR	Human Resource & Information System (Major)	Skill Development	2015-17
II YEAR / III SEMESTER (PG)	PGDM	*505HR	Performance Management Systems (Major)	Skill Development	2015-17
II YEAR / III SEMESTER (PG)	PGDM	*506HR	Organisational Psychology (Major)	Skill Development	2015-17
II YEAR / III SEMESTER (PG)	PGDM	*507HR	Compensation Management (Major)	Skill Development	2015-17
II YEAR / III SEMESTER (PG)	PGDM	*508HR	Competency Mapping (Major)	Skill Development	2015-17
II YEAR / III SEMESTER (PG)	PGDM	*509HR	Leadership Development (Major)	Skill Development	2015-17
II YEAR / IV SEMESTER (PG)	PGDM	601C	Project Report	Skill Development	2015-17
II YEAR / IV SEMESTER (PG)	PGDM	602C	Project Report Viva	Skill Development	2015-17
II YEAR / IV SEMESTER (PG)	PGDM	603C	Business Plan	Skill Development	2015-17
II YEAR / IV SEMESTER (PG)	PGDM	604C	Business Plan Viva	Skill Development	2015-17



II YEAR / IV SEMESTER (PG)	PGDM	*605M	SAP(Major) - M/F/HR	Skill Development	2015-17
II YEAR / IV SEMESTER (PG)	PGDM	*606M	Brand Management (Major)	Skill Development	2015-17
II YEAR / IV SEMESTER (PG)	PGDM	*607M	Sales Management (Major)	Skill Development	2015-17
II YEAR / IV SEMESTER (PG)	PGDM	*606F	Direct & Indirect Taxes (Major)	Skill Development	2015-17
II YEAR / IV SEMESTER (PG)	PGDM	*607F	Equity Research (Major)	Skill Development	2015-17
II YEAR / IV SEMESTER (PG)	PGDM	*606HR	Organisational Development (Major)	Skill Development	2015-17
II YEAR / IV SEMESTER (PG)	PGDM	*607HR	Industrial Relations & Labour Laws (Major)	Skill Development	2015-17
II YEAR / IV SEMESTER (PG)	PGDM	*608OP	Material Management (Minor)	Skill Development	2015-17
II YEAR / IV SEMESTER (PG)	PGDM	*609OP	Service Operation Management (Minor)	Skill Development	2015-17
II YEAR / IV SEMESTER (PG)	PGDM	*608IT	Information Resource Management (Minor)	Skill Development	2015-17
II YEAR / IV SEMESTER (PG)	PGDM	*609IT	Communication Networks for Business (Minor)	Skill Development	2015-17
II YEAR / IV SEMESTER (PG)	PGDM	*608R	Retail Business Environment (Minor)	Skill Development	2015-17
II YEAR / IV SEMESTER (PG)	PGDM	*609R	Advance Retail Management (Minor)	Skill Development	2015-17
II YEAR / IV SEMESTER (PG)	PGDM	*608BIO	Agri - Business Management (Minor)	Skill Development	2015-17
II YEAR / IV SEMESTER (PG)	PGDM	*609BIO	Hospitality Management (Minor)	Skill Development	2015-17
II YEAR / IV SEMESTER (PG)	PGDM	*608MC	Public Relations Planning & Administration (Minor)	Skill Development	2015-17



II YEAR / IV SEMESTER (PG)	PGDM	*609MC	Managing Media Business (Minor)	Skill Development	2015-17
I YEAR / I SEMESTER (PG)	PGDM	PG301	Organizational Behavior	Skill Development	2016-18
I YEAR / I SEMESTER (PG)	PGDM	PG302	Principles & Practices of Management	Skill Development	2016-18
I YEAR / I SEMESTER (PG)	PGDM	PG303	Principles of Micro & Macro Economics	Skill Development	2016-18
I YEAR / I SEMESTER (PG)	PGDM	PG304	Management Accounting	Skill Development	2016-18
I YEAR / I SEMESTER (PG)	PGDM	PG305	International Business - I	Skill Development	2016-18
I YEAR / I SEMESTER (PG)	PGDM	PG306	Principles of Marketing	Skill Development	2016-18
I YEAR / I SEMESTER (PG)	PGDM	PG307	Operation Management	Skill Development	2016-18
I YEAR / I SEMESTER (PG)	PGDM	PG308	Foreign Language - I Japanese	Skill Development	2016-18
I YEAR / I SEMESTER (PG)	PGDM	PG309	Information Technology	Skill Development	2016-18
I YEAR / II SEMESTER (PG)	PGDM	PG401	Human Resource Management	Skill Development	2016-18
I YEAR / II SEMESTER (PG)	PGDM	PG402	Logistics & Supply Chain Management	Skill Development	2016-18
I YEAR / II SEMESTER (PG)	PGDM	PG403	Financial Analysis & Decision Making	Skill Development	2016-18
I YEAR / II SEMESTER (PG)	PGDM	PG404	Marketing Management - II	Skill Development	2016-18
I YEAR / II SEMESTER (PG)	PGDM	PG405	Legal Aspects of Business & Cyber Law	Skill Development	2016-18
I YEAR / II SEMESTER (PG)	PGDM	PG406	Banking & Financial Services	Skill Development	2016-18



I YEAR / II SEMESTER (PG)	PGDM	PG407	Management Information System	Skill Development	2016-18
I YEAR / II SEMESTER (PG)	PGDM	PG408	Research Methodology	Skill Development	2016-18
I YEAR / II SEMESTER (PG)	PGDM	PG409	Business Application-SPSS & Tally	Skill Development	2016-18
I YEAR / III SEMESTER (PG)	PGDM	PG501C	Project Management	Skill Development	2016-18
I YEAR / II SEMESTER (PG)	PGDM	PG502C	Strategic Management	Skill Development	2016-18
I YEAR / III SEMESTER (PG)	PGDM	PG503C	Foreign Language - II Japanese	Skill Development	2016-18
I YEAR / III SEMESTER (PG)	PGDM	PG504C	E-Commerce & Digital Marketing	Skill Development	2016-18
I YEAR / III SEMESTER (PG)	PGDM	PG505C	Sales Management	Skill Development	2016-18
I YEAR / III SEMESTER (PG)	PGDM	*PG506 M	Consumer Behavior (Major)	Skill Development	2016-18
I YEAR / III SEMESTER (PG)	PGDM	*PG507 M	International Marketing (Major)	Skill Development	2016-18
I YEAR / III SEMESTER (PG)	PGDM	*PG508 M	Advertising & Sales Promotion (Major)	Skill Development	2016-18
I YEAR / III SEMESTER (PG)	PGDM	*PG509 M	Rural Marketing (Major)	Skill Development	2016-18
I YEAR / III SEMESTER (PG)	PGDM	*PG506F	Introduction to Finance Markets & Institution (Major)	Skill Development	2016-18
I YEAR / III SEMESTER (PG)	PGDM	*PG507F	International Finance (Major)	Skill Development	2016-18
I YEAR / III SEMESTER (PG)	PGDM	*PG508F	Advance Derivatives Operations (Major)	Skill Development	2016-18



I YEAR / III SEMESTER (PG)	PGDM	*PG509F	Financial Modeling (Major)	Skill Development	2016-18
I YEAR / III SEMESTER (PG)	PGDM	*PG506 HR	Organisation Change & Development (Major)	Skill Development	2016-18
II YEAR / III SEMESTER (PG)	PGDM	*PG507 HR	International Human Resource Management (Major)	Skill Development	2016-18
II YEAR / III SEMESTER (PG)	PGDM	*PG508 HR	Knowledge Management (Major)	Skill Development	2016-18
II YEAR / III SEMESTER (PG)	PGDM	*PG509 HR	HRIS & E-HR (Major)	Skill Development	2016-18
II YEAR / III SEMESTER (PG)	PGDM	*PG506I T	IT Management & Cyber Laws (Major)	Skill Development	2016-18
II YEAR / III SEMESTER (PG)	PGDM	*PG507I T	E-Business & Business Intelligence (Major)	Skill Development	2016-18
II YEAR / III SEMESTER (PG)	PGDM	*PG508I T	Software Engineering (Major)	Skill Development	2016-18
II YEAR / III SEMESTER (PG)	PGDM	*PG509IT	RDBMS with Oracle (Major)	Skill Development	2016-18
II YEAR / IV SEMESTER (PG)	PGDM	601C	Project Report	Skill Development	2016-18
II YEAR / IV SEMESTER (PG)	PGDM	602C	Project Report Viva	Skill Development	2016-18
II YEAR / IV SEMESTER (PG)	PGDM	603C	Business Plan	Skill Development	2016-18
II YEAR / IV SEMESTER (PG)	PGDM	604C	Business Plan Viva	Skill Development	2016-18
II YEAR / IV SEMESTER (PG)	PGDM	*PG605 M	SAP(Major)	Skill Development	2016-18
II YEAR / IV SEMESTER (PG)	PGDM	*PG606 M	Brand Marketing (Major)	Skill Development	2016-18



II YEAR / IV SEMESTER (PG)	PGDM	*PG607 M	Integrated Marketing communication (Major)	Skill Development	2016-18
II YEAR / IV SEMESTER (PG)	PGDM	*PG606F	Goods & Service Tax (Major)	Skill Development	2016-18
II YEAR / IV SEMESTER (PG)	PGDM	*PG607F	Equity Research (Major)	Skill Development	2016-18
II YEAR / IV SEMESTER (PG)	PGDM	*PG606 HR	Advanced Manpower Planning (Major)	Skill Development	2016-18
II YEAR / IV SEMESTER (PG)	PGDM	*PG607 HR	Competency Mapping & Leadership Development (Major)	Skill Development	2016-18
II YEAR / IV SEMESTER (PG)	PGDM	*PG606I T	Information Resource Management (Major)	Skill Development	2016-18
II YEAR / IV SEMESTER (PG)	PGDM	*PG607I T	Communication Networks for Business (Major)	Skill Development	2016-18
II YEAR / IV SEMESTER (PG)	PGDM	*PG608 OP	Material Management (Minor)	Skill Development	2016-18
II YEAR / IV SEMESTER (PG)	PGDM	*PG609 OP	Service Operation Management (Minor)	Skill Development	2016-18
II YEAR / IV SEMESTER (PG)	PGDM	*PG608 R	Retail Business Environment (Minor)	Skill Development	2016-18
II YEAR / IV SEMESTER (PG)	PGDM	*PG609 R	Advance Retail Management (Minor)	Skill Development	2016-18
II YEAR / IV SEMESTER (PG)	PGDM	*PG608 BIO	Agri - Business Management (Minor)	Skill Development	2016-18
II YEAR / IV SEMESTER (PG)	PGDM	*PG609 BIO	Hospitality Management (Minor)	Skill Development	2016-18
II YEAR / IV SEMESTER (PG)	PGDM	*PG608 MC	Public Relations Planning & Administration (Minor)	Skill Development	2016-18



II YEAR / IV SEMESTER (PG)	PGDM	*PG609 MC	Managing Media Business (Minor)	Skill Development	2016-18
I YEAR / I SEMESTER (PG)	PGDM	PG301	Accounting for Managers	Skill Development	2017-19
I YEAR / I SEMESTER (PG)	PGDM	PG302	Banking & Financial Services	Skill Development	2017-19
I YEAR / I SEMESTER (PG)	PGDM	PG303	Principles of Marketing	Skill Development	2017-19
I YEAR / I SEMESTER (PG)	PGDM	PG304	International Business - I	Skill Development	2017-19
I YEAR / I SEMESTER (PG)	PGDM	PG305	Principles & Practices of Management	Skill Development	2017-19
I YEAR / I SEMESTER (PG)	PGDM	PG306	Managerial Economics	Skill Development	2017-19
I YEAR / I SEMESTER (PG)	PGDM	PG307	Information Technology for Managers	Skill Development	2017-19
I YEAR / I SEMESTER (PG)	PGDM	PG308	Organisational Behaviour	Skill Development	2017-19
I YEAR / I SEMESTER (PG)	PGDM	PG309	Statistics & Quantitative Techniques	Skill Development	2017-19
I YEAR / II SEMESTER (PG)	PGDM	PG401	Legal Aspects of Business	Skill Development	2017-19
I YEAR / II SEMESTER (PG)	PGDM	PG402	E-Commerce & Management Information Systems	Skill Development	2017-19
I YEAR / II SEMESTER (PG)	PGDM	PG403	Research Methodology	Skill Development	2017-19
I YEAR / II SEMESTER (PG)	PGDM	PG404	Supply Chain Management	Skill Development	2017-19
I YEAR / II SEMESTER (PG)	PGDM	PG405	Project Management - I	Skill Development	2017-19
I YEAR / II SEMESTER (PG)	PGDM	PG406	International Business - II	Skill Development	2017-19



I YEAR / II SEMESTER (PG)	PGDM	PG407	Foreign Language - II (Japanese)	Skill Development	2017-19
I YEAR / II SEMESTER (PG)	PGDM	PG407	Foreign Language - II (Spanish)	Skill Development	2017-19
I YEAR / II SEMESTER (PG)	PGDM	*PG408 M	Marketing Management - II	Skill Development	2017-19
I YEAR / II SEMESTER (PG)	PGDM	*PG409 M	Sales & Distribution Management	Skill Development	2017-19
I YEAR / II SEMESTER (PG)	PGDM	*PG408F	Financial Analysis & Decision Making	Skill Development	2017-19
I YEAR / II SEMESTER (PG)	PGDM	*PG409F	Security Analysis & Portfolio Management	Skill Development	2017-19
I YEAR / II SEMESTER (PG)	PGDM	*PG408H R	Human Resource Management	Skill Development	2017-19
I YEAR / II SEMESTER (PG)	PGDM	*PG409H R	Labour Law & Industrial Relation	Skill Development	2017-19
I YEAR / III SEMESTER (PG)	PGDM	PG501C	Strategic Management	Skill Development	2017-19
I YEAR / III SEMESTER (PG)	PGDM	PG502C	Project Management - II	Skill Development	2017-19
I YEAR / III SEMESTER (PG)	PGDM	PG503C	Corporate Communication	Skill Development	2017-19
I YEAR / III SEMESTER (PG)	PGDM	*PG504 M	International Marketing (Major)	Skill Development	2017-19
I YEAR / III SEMESTER (PG)	PGDM	*PG505 M	Sales Promotion & Distribution Management - II(Major)	Skill Development	2017-19
I YEAR / III SEMESTER (PG)	PGDM	*PG506 M	Rural Marketing (Major)	Skill Development	2017-19
I YEAR / III SEMESTER (PG)	PGDM	*PG507 M	Marketing Research-I (Major)	Skill Development	2017-19



I YEAR / III SEMESTER (PG)	PGDM	*PG508 M	Service Marketing (Major)	Skill Development	2017-19
I YEAR / III SEMESTER (PG)	PGDM	*PG504F	Advanced Derivatives Operations (Major)	Skill Development	2017-19
II YEAR / III SEMESTER (PG)	PGDM	*PG505F	Taxation & Auditing (Major)	Skill Development	2017-19
II YEAR / III SEMESTER (PG)	PGDM	*PG506F	Corporate Finance - II (Major)	Skill Development	2017-19
II YEAR / III SEMESTER (PG)	PGDM	*PG507F	Foreign Exchange & Treasury Management (Major)	Skill Development	2017-19
II YEAR / III SEMESTER (PG)	PGDM	*PG508F	Financial Markets & Institution (Major)	Skill Development	2017-19
II YEAR / III SEMESTER (PG)	PGDM	*PG504 HR	HRIS & E-HR (Major)	Skill Development	2017-19
II YEAR / III SEMESTER (PG)	PGDM	*PG505 HR	Competency Mapping & Leadership Development (Major)	Skill Development	2017-19
II YEAR / III SEMESTER (PG)	PGDM	*PG506 HR	Learning & Development (Major)	Skill Development	2017-19
II YEAR / III SEMESTER (PG)	PGDM	*PG507 HR	Organisational Development(Major)	Skill Development	2017-19
II YEAR / III SEMESTER (PG)	PGDM	*PG508 HR	HRM-II (Major)	Skill Development	2017-19
II YEAR / III SEMESTER (PG)	PGDM	*PG508 M	Service Marketing (Minor)	Skill Development	2017-19
II YEAR / III SEMESTER (PG)	PGDM	*PG508F HR	Financial Markets & Institution (Minor)	Skill Development	2017-19
II YEAR / III SEMESTER (PG)	PGDM	*PG508 HR	HRM-II (Minor)	Skill Development	2017-19



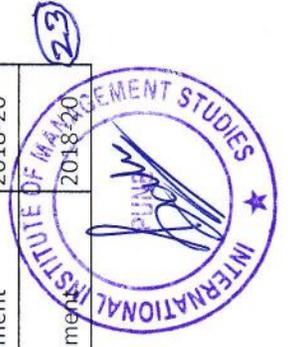
II YEAR / III SEMESTER (PG)	PGDM	*PG509 OP	SAP(ERP) (Minor)	Skill Development	2017-19
II YEAR / III SEMESTER (PG)	PGDM	*PG509I T	Business Analytics (Minor)	Skill Development	2017-19
II YEAR / IV SEMESTER (PG)	PGDM	601C	Project Report	Skill Development	2017-19
II YEAR / IV SEMESTER (PG)	PGDM	602C	Project Report Viva	Skill Development	2017-19
II YEAR / IV SEMESTER (PG)	PGDM	603C	Business Plan	Skill Development	2017-19
II YEAR / IV SEMESTER (PG)	PGDM	604C	Business Plan Viva	Skill Development	2017-19
II YEAR / IV SEMESTER (PG)	PGDM	*PG605 M	SAP(Major)	Skill Development	2017-19
II YEAR / IV SEMESTER (PG)	PGDM	*PG606 M	Marketing Research - II (Major)	Skill Development	2017-19
II YEAR / IV SEMESTER (PG)	PGDM	*PG607 M	Digital Marketing (Major)	Skill Development	2017-19
II YEAR / IV SEMESTER (PG)	PGDM	*PG606F	Equity Research (Major)	Skill Development	2017-19
II YEAR / IV SEMESTER (PG)	PGDM	*PG607F	Financial Modeling (Major)	Skill Development	2017-19
II YEAR / IV SEMESTER (PG)	PGDM	*PG606 HR	Advanced Excel in HR (Minor)	Skill Development	2017-19
II YEAR / IV SEMESTER (PG)	PGDM	*PG607 HR	Emerging Trends in HR (Minor)	Skill Development	2017-19
II YEAR / IV SEMESTER (PG)	PGDM	*PG608 OP	Material Management(Minor)	Skill Development	2017-19
II YEAR / IV SEMESTER (PG)	PGDM	*PG609 OP	Service Operation Management(Minor)	Skill Development	2017-19



II YEAR / IV SEMESTER (PG)	PGDM	*PG608 R	Retail Business Environment(Minor)	Skill Development	2017-19
II YEAR / IV SEMESTER (PG)	PGDM	*PG609 R	Advance Retail Management(Minor)	Skill Development	2017-19
II YEAR / IV SEMESTER (PG)	PGDM	*PG608 BIO	Agri - Business Management(Minor)	Skill Development	2017-19
II YEAR / IV SEMESTER (PG)	PGDM	*PG609 BIO	Hospitality Management(Minor)	Skill Development	2017-19
II YEAR / IV SEMESTER (PG)	PGDM	*PG608 MC	Public Relations Planning & Administration(Minor)	Skill Development	2017-19
II YEAR / IV SEMESTER (PG)	PGDM	*PG609 MC	Managing Media Business (Minor)	Skill Development	2017-19
II YEAR / IV SEMESTER (PG)	PGDM	*PG608 T	Information Resource Management(Minor)	Skill Development	2017-19
II YEAR / IV SEMESTER (PG)	PGDM	*PG609 T	Communication Networks for Business(Minor)	Skill Development	2017-19
I YEAR / I SEMESTER (PG)	PGDM	PG301	Principles & Practices of Management	Skill Development	2018-20
I YEAR / I SEMESTER (PG)	PGDM	PG302	Organisational Behaviour	Skill Development	2018-20
I YEAR / I SEMESTER (PG)	PGDM	PG303	Principles of Accounting	Skill Development	2018-20
I YEAR / I SEMESTER (PG)	PGDM	PG304	Managerial Economics	Skill Development	2018-20
I YEAR / I SEMESTER (PG)	PGDM	PG305	Principles of Marketing	Skill Development	2018-20
I YEAR / I SEMESTER (PG)	PGDM	PG306	International Business - I	Skill Development & Employability	2018-20
I YEAR / I SEMESTER (PG)	PGDM	PG307	Introduction to Banking & Financial Services	Skill Development	2018-20



I YEAR / I SEMESTER (PG)	PGDM	PG308	Statistics & Quantitative Techniques	Skill Development	2018-20
I YEAR / I SEMESTER (PG)	PGDM	PG309	Business Ethics & CSR	Skill Development	2018-20
I YEAR / II SEMESTER (PG)	PGDM	PG401	Logistics & Supply Chain Management	Skill Development	2018-20
I YEAR / II SEMESTER (PG)	PGDM	PG402	E-Commerce	Skill Development	2018-20
I YEAR / II SEMESTER (PG)	PGDM	PG403	Management Information Systems & Advanced Technology Management	Skill Development	2018-20
I YEAR / II SEMESTER (PG)	PGDM	PG404	Advanced Research Methodology	Skill Development	2018-20
I YEAR / II SEMESTER (PG)	PGDM	PG405	Legal Aspects of Business	Skill Development	2018-20
	PGDM	PG406	Foreign Language -II (Japanese)	Skill Development	2018-20
I YEAR / II SEMESTER (PG)	PGDM	*PG407M	Marketing Management-II (Major)	Skill Development	2018-20
I YEAR / II SEMESTER (PG)	PGDM	*PG408M	Sales & Distribution Management (Major)	Skill Development	2018-20
I YEAR / II SEMESTER (PG)	PGDM	*PG407F	Financial Analysis & Decision Making (Major)	Skill Development	2018-20
I YEAR / II SEMESTER (PG)	PGDM	*PG408F	Security Analysis & Portfolio Management (Major)	Skill Development	2018-20
I YEAR / II SEMESTER (PG)	PGDM	*PG407HR	Human Resource Management (Major)	Skill Development	2018-20
I YEAR / II SEMESTER (PG)	PGDM	*PG408HR	Labour Law & Industrial Relation (Major)	Skill Development	2018-20
I YEAR / II SEMESTER (PG)	PGDM	*PG409M	Marketing Management-II (Minor)	Skill Development	2018-20
I YEAR / II SEMESTER (PG)	PGDM	*PG409F	Financial Analysis & Decision Making(Minor)	Skill Development	2018-20



I YEAR / II SEMESTER (PG)	PGDM	*PG409HF	Human Resource Management (Minor)	Skill Development	2018-20
I YEAR / II SEMESTER (PG)	PGDM	*PG409OF	Introduction to Operation Management (Minor)	Skill Development	2018-20
I YEAR / II SEMESTER (PG)	PGDM	*PG409IT	Data Analysis (Minor)	Skill Development & Employability	2018-20
II YEAR / III SEMESTER (PG)	PGDM	501	Strategic Management	Skill Development & Employability	2018-20
II YEAR / III SEMESTER (PG)	PGDM	502	International Business-II	Skill Development & Employability	2018-20
II YEAR / III SEMESTER (PG)	PGDM	503	Business Research Methods	Skill Development & Employability	2018-20
II YEAR / III SEMESTER (PG)	PGDM	504	Technology for Managers	Skill Development & Employability	2018-20
II YEAR / III SEMESTER (PG)	PGDM	505M	Rural Marketing	Skill Development & Employability	2018-20
II YEAR / III SEMESTER (PG)	PGDM	506M	Services Marketing	Skill Development & Employability	2018-20
II YEAR / III SEMESTER (PG)	PGDM	507M	Advertising & sales Promotion	Skill Development & Employability	2018-20
II YEAR / III SEMESTER (PG)	PGDM	508M	B2B Marketing	Skill Development & Employability	2018-20
II YEAR / III SEMESTER (PG)	PGDM	509M	Customer Relationship Marketing	Skill Development & Employability	2018-20
II YEAR / III SEMESTER (PG)	PGDM	505F	Financial Modelling - II	Skill Development & Employability	2018-20
II YEAR / III SEMESTER (PG)	PGDM	506F	Investment Banking	Skill Development & Employability	2018-20
II YEAR / III SEMESTER (PG)	PGDM	507F	International Finance	Skill Development & Employability	2018-20
II YEAR / III SEMESTER (PG)	PGDM	508F	Wealth Management	Skill Development & Employability	2018-20



II YEAR / III SEMESTER (PG)	PGDM	509F	Entrepreneurship Finance	Skill Development & Employability	2018-20
II YEAR / III SEMESTER (PG)	PGDM	510F	Corporate Finance	Skill Development & Employability	2018-20
II YEAR / III SEMESTER (PG)	PGDM	511F	Equity Research	Skill Development & Employability	2018-20
II YEAR / III SEMESTER (PG)	PGDM	512F	Treasury Management	Skill Development & Employability	2018-20
II YEAR / III SEMESTER (PG)	PGDM	505HR	Compensation & Reward Management	Skill Development & Employability	2018-20
II YEAR / III SEMESTER (PG)	PGDM	506HR	Talent Acquisition	Skill Development & Employability	2018-20
II YEAR / III SEMESTER (PG)	PGDM	507HR	Employee Relation, retention & engagement	Skill Development & Employability	2018-20
II YEAR / III SEMESTER (PG)	PGDM	508HR	Learning And Development	Skill Development & Employability	2018-20
II YEAR / III SEMESTER (PG)	PGDM	509HR	Organizational Development & Change Management	Skill Development & Employability	2018-20
II YEAR / III SEMESTER (PG)	PGDM	510HR	Consulting in HR	Skill Development & Employability	2018-20
II YEAR / III SEMESTER (PG)	PGDM	511HR	HR for Business	Skill Development & Employability	2018-20
II YEAR / IV SEMESTER (PG)	PGDM	601C	Project Report	Skill Development & Employability	2018-20
II YEAR / IV SEMESTER (PG)	PGDM	602C	Project Report Viva	Skill Development & Employability	2018-20
II YEAR / IV SEMESTER (PG)	PGDM	603C	Business Plan	Skill Development & Employability	2018-20
II YEAR / IV SEMESTER (PG)	PGDM	604C	Business Plan Viva	Skill Development & Employability	2018-20
II YEAR / IV SEMESTER (PG)	PGDM	*PG605 M	Brand Management (Major)	Skill Development & Employability	2018-20



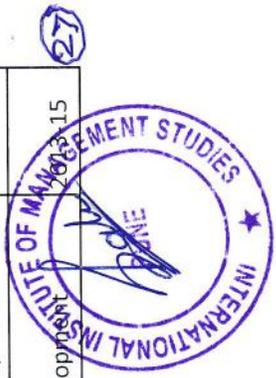
II YEAR / IV SEMESTER (PG)	PGDM	*PG606 M	International Marketing (Major)	Skill Development & Employability	2018-20
II YEAR / IV SEMESTER (PG)	PGDM	*PG607 M	Retail Operations Management (Major)	Skill Development & Employability	2018-20
II YEAR / IV SEMESTER (PG)	PGDM	*PG605F	Operational Financial Management (Major)	Skill Development & Employability	2018-20
II YEAR / IV SEMESTER (PG)	PGDM	*PG606F	Financial Risk Management (Major)	Skill Development & Employability	2018-20
II YEAR / IV SEMESTER (PG)	PGDM	PG607F	Credit Rating & Financial Analysis	Skill Development & Employability	2018-20
II YEAR / IV SEMESTER (PG)	PGDM	*PG605 HR	Social & Industrial Psychology (Major)	Skill Development & Employability	2018-20
II YEAR / IV SEMESTER (PG)	PGDM	*PG606 HR	Human Resource Information System (Major)	Skill Development & Employability	2018-20
II YEAR / IV SEMESTER (PG)	PGDM	*PG607 HR	International HRM (Major)	Skill Development & Employability	2018-20



2.1 & 1.1.3 Average percentage of courses having focus on employability/ entrepreneurship/ skill development (10)

2013-14 (PGDM-RETAIL)

Year and Semester (UG/PG)	PROGRAMME NAME	COURSE CODE	COURSE NAME	Activities with direct bearing on Employability/ Skill development	Year of introduction
1 YEAR / I SEMESTER (PG)	PGDM	301	Principles & Practices of Management	Skill Development	2013-15
1 YEAR / I SEMESTER (PG)	PGDM	302	Principles of Accounting	Skill Development	2013-15
1 YEAR / I SEMESTER (PG)	PGDM	303	Principles of Micro & Macro Economics	Skill Development	2013-15
1 YEAR / I SEMESTER (PG)	PGDM	304	Principles of Marketing - I	Skill Development	2013-15
1 YEAR / I SEMESTER (PG)	PGDM	305	Statistics & Quantitative Techniques	Skill Development	2013-15
1 YEAR / I SEMESTER (PG)	PGDM	306	International Business - I	Skill Development	2013-15
1 YEAR / I SEMESTER (PG)	PGDM	307	Organizational Behavior	Skill Development	2013-15
1 YEAR / I SEMESTER (PG)	PGDM	308(A)	Information Technology for Managers	Skill Development	2013-15
1 YEAR / I SEMESTER (PG)	PGDM	308(B)	Business Communications	Skill Development	2013-15
1 YEAR / I SEMESTER (PG)	PGDM	309	Foreign Language - I Japanese	Skill Development	2013-15
1 YEAR / I SEMESTER (PG)	PGDM	309	Foreign Language - I German	Skill Development	2013-15
1 YEAR / II SEMESTER (PG)	PGDM	401C	Marketing Management	Skill Development	2013-15



I YEAR / II SEMESTER (PG)	PGDM	402C	Human Resource Management	Skill Development	2013-15
I YEAR / II SEMESTER (PG)	PGDM	403C	Financial Decision Making for Retail	Skill Development	2013-15
I YEAR / II SEMESTER (PG)	PGDM	404C	Foreign Language – II Japanese	Skill Development	2013-15
I YEAR / II SEMESTER (PG)	PGDM	404C	Foreign Language – II German	Skill Development	2013-15
I YEAR / II SEMESTER (PG)	PGDM	405C	Management Information System, E-Commerce & Digital Marketing	Skill Development	2013-15
I YEAR / II SEMESTER (PG)	PGDM	406C	Introduction to Retail Management	Skill Development	2013-15
I YEAR / II SEMESTER (PG)	PGDM	407C	Research Methodology	Skill Development	2013-15
I YEAR / II SEMESTER (PG)	PGDM	408M	Rural Marketing (Major)	Skill Development	2013-15
I YEAR / II SEMESTER (PG)	PGDM	409M	Advertising & Sales Promotion(Major)	Skill Development	2013-15
I YEAR / II SEMESTER (PG)	PGDM	408F	Treasury Management(Foreign Exchange Management) (Major)	Skill Development	2013-15
I YEAR / II SEMESTER (PG)	PGDM	409F	Corporate Finance(Major)	Skill Development	2013-15
I YEAR / II SEMESTER (PG)	PGDM	408HR	HR Audit (Major)	Skill Development	2013-15
I YEAR / II SEMESTER (PG)	PGDM	409HR	Recent Trends in HR(Major)	Skill Development	2013-15
I YEAR / II SEMESTER (PG)	PGDM	409OP	Inventory Management (Major)	Skill Development	2013-15
I YEAR / II SEMESTER (PG)	PGDM	410OP	Logistics & Supply Chain Management (Major)	Skill Development	2013-15
I YEAR / II SEMESTER (PG)	PGDM	501C	Project Management	Skill Development	2013-15



25

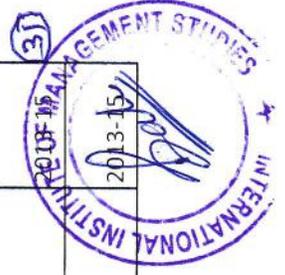
I YEAR / III SEMESTER (PG)	PGDM	502C	Business Policy & Strategic Management	Skill Development	2013-15
I YEAR / III SEMESTER (PG)	PGDM	503C	Corporate Communication	Skill Development	2013-15
II YEAR / III SEMESTER (PG)	PGDM	504 C	International Business - II	Skill Development	2013-15
II YEAR / III SEMESTER (PG)	PGDM	*505M	Consumer Behavior (Major)	Skill Development	2013-15
II YEAR / III SEMESTER (PG)	PGDM	*506M	Brand Management (Major)	Skill Development	2013-15
II YEAR / III SEMESTER (PG)	PGDM	*507M	Marketing Research (Major)	Skill Development	2013-15
II YEAR / III SEMESTER (PG)	PGDM	*508M	Services Marketing (Major)	Skill Development	2013-15
II YEAR / III SEMESTER (PG)	PGDM	*505F	Global Finance Management (Major)	Skill Development	2013-15
II YEAR / III SEMESTER (PG)	PGDM	*506F	Direct & Indirect Taxes (Major)	Skill Development	2013-15
II YEAR / III SEMESTER (PG)	PGDM	*507F	Strategic Cost Management (Major)	Skill Development	2013-15
II YEAR / III SEMESTER (PG)	PGDM	*508F	Security Analysis & Portfolio Management (Major)	Skill Development	2013-15
II YEAR / III SEMESTER (PG)	PGDM	*505HR	Training & Development (Major)	Skill Development	2013-15
II YEAR / III SEMESTER (PG)	PGDM	*506HR	Personal Admin-Application & Procedure (Major)	Skill Development	2013-15
II YEAR / III SEMESTER (PG)	PGDM	*507HR	Labour Laws & Employee Welfare (Major)	Skill Development	2013-15
II YEAR / III SEMESTER (PG)	PGDM	*508HR	HR Audit (Major)	Skill Development	2013-15
II YEAR / III SEMESTER (PG)	PGDM	*505OP	Planning & Control of Operations (Major)	Skill Development	2013-15



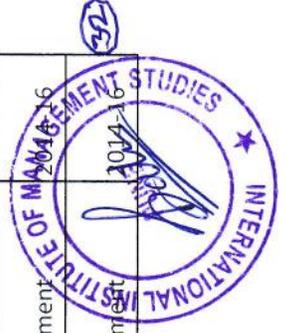
II YEAR / III SEMESTER (PG)	PGDM	*506OP	Inventory Management (Major)	Skill Development	2013-15
II YEAR / III SEMESTER (PG)	PGDM	*507OP	Theory of Constraints (Major)	Skill Development	2013-15
II YEAR / III SEMESTER (PG)	PGDM	*508OP	Advance Supply Chain Management (Major)	Skill Development	2013-15
II YEAR / III SEMESTER (PG)	PGDM	*508M	Services Marketing (Minor)	Skill Development	2013-15
II YEAR / III SEMESTER (PG)	PGDM	*508F	Security Analysis & Portfolio Management (Minor)	Skill Development	2013-15
II YEAR / III SEMESTER (PG)	PGDM	*508HR	HR Audit (Minor)	Skill Development	2013-15
II YEAR / III SEMESTER (PG)	PGDM	*508IT	E-Commerce & Advance IT (Minor)	Skill Development	2013-15
II YEAR / III SEMESTER (PG)	PGDM	*508R	Merchandise & Inventory Management(Minor)	Skill Development	2013-15
II YEAR / III SEMESTER (PG)	PGDM	*508BIO	Bio Pharma Management (Minor)	Skill Development	2013-15
II YEAR / III SEMESTER (PG)	PGDM	*508MC	Mass Communication & Media Management (Minor)	Skill Development	2013-15
II YEAR / III SEMESTER (PG)	PGDM	*508OP	Advance Supply Chain Management (Minor)	Skill Development	2013-15
II YEAR / IV SEMESTER (PG)	PGDM	601C	Project Report	Skill Development	2013-15
II YEAR / IV SEMESTER (PG)	PGDM	602C	Project Report Viva	Skill Development	2013-15
II YEAR / IV SEMESTER (PG)	PGDM	603C	Business Plan	Skill Development	2013-15
II YEAR / IV SEMESTER (PG)	PGDM	604C	Business Plan Viva	Skill Development	2013-15
II YEAR / IV SEMESTER (PG)	PGDM	*605M	SAP M/F/HR (Major)	Skill Development	2013-15



II YEAR / IV SEMESTER (PG)	PGDM	*606M	Strategic Marketing Management (Major)	Skill Development	2013-15
II YEAR / IV SEMESTER (PG)	PGDM	*607M	Sales Management (Major)	Skill Development	2013-15
II YEAR / IV SEMESTER (PG)	PGDM	*606F	Strategic Investment & Financial Decision (Major)	Skill Development	2013-15
II YEAR / IV SEMESTER (PG)	PGDM	*607F	Banking & KPO & ITFS (Major)	Skill Development	2013-15
II YEAR / IV SEMESTER (PG)	PGDM	*606HR	Emerging Trends in HR (Major)	Skill Development	2013-15
II YEAR / IV SEMESTER (PG)	PGDM	*607HR	Strategic HRM (Major)	Skill Development	2013-15
II YEAR / IV SEMESTER (PG)	PGDM	*608OP	Material Management(Major)	Skill Development	2013-15
II YEAR / IV SEMESTER (PG)	PGDM	*609OP	Service Operation Management (Major)	Skill Development	2013-15
II YEAR / IV SEMESTER (PG)	PGDM	*608IT	Information Resource Management (Minor)	Skill Development	2013-15
II YEAR / IV SEMESTER (PG)	PGDM	*609IT	Communication Networks For Business (Minor)	Skill Development	2013-15
II YEAR / IV SEMESTER (PG)	PGDM	*608R	Retail Business Environment (Minor)	Skill Development	2013-15
II YEAR / IV SEMESTER (PG)	PGDM	*609R	Advance Retail Management (Minor)	Skill Development	2013-15
II YEAR / IV SEMESTER (PG)	PGDM	*608BIO	Agri-Business Management (Minor)	Skill Development	2013-15
II YEAR / IV SEMESTER (PG)	PGDM	*609BIO	Hospitality Management (Minor)	Skill Development	2013-15
II YEAR / IV SEMESTER (PG)	PGDM	*608MC	Public Relations Planning & Administration (Minor)	Skill Development	2013-15
II YEAR / IV SEMESTER (PG)	PGDM	*609MC	Managing Media Business (Minor)	Skill Development	2013-15



I YEAR / I SEMESTER (PG)	PGDM	301	Principles & Practices of Management	Skill Development	2014-16
I YEAR / I SEMESTER (PG)	PGDM	302	Financial Accounting Management & Practicals in Tally	Skill Development	2014-16
I YEAR / I SEMESTER (PG)	PGDM	303	Business Statistics Management	Skill Development	2014-16
I YEAR / I SEMESTER (PG)	PGDM	304	Organizational Behavior	Skill Development	2014-16
I YEAR / I SEMESTER (PG)	PGDM	305	Foreign Language - I Japanese	Skill Development	2014-16
I YEAR / I SEMESTER (PG)	PGDM	305	Foreign Language - I German	Skill Development	2014-16
I YEAR / I SEMESTER (PG)	PGDM	306	IT for Retail Managers	Skill Development	2014-16
I YEAR / I SEMESTER (PG)	PGDM	307	Principles of Micro & Macro Economics	Skill Development	2014-16
I YEAR / I SEMESTER (PG)	PGDM	308	Principles of Marketing	Skill Development	2014-16
I YEAR / I SEMESTER (PG)	PGDM	309	International Business - I	Skill Development	2014-16
I YEAR / II SEMESTER (PG)	PGDM	401	Marketing Management - II	Skill Development	2014-16
I YEAR / II SEMESTER (PG)	PGDM	402	Human Resource Management	Skill Development	2014-16
I YEAR / II SEMESTER (PG)	PGDM	403	Financial Analysis & Decision Making	Skill Development	2014-16
I YEAR / II SEMESTER (PG)	PGDM	404		Skill Development	2014-16
I YEAR / II SEMESTER (PG)	PGDM		Fundamentals of Retail Management	Skill Development	2014-16
I YEAR / II SEMESTER (PG)	PGDM	405	Franchising in Retail	Skill Development	2014-16



I YEAR / II SEMESTER (PG)	PGDM	406 A&B	Management Information System & E-Commerce	Skill Development	2014-16
I YEAR / II SEMESTER (PG)	PGDM	407 A&B	Digital Marketing & Cyber Law	Skill Development	2014-16
I YEAR / II SEMESTER (PG)	PGDM	408	Logistics & Material Management	Skill Development	2014-16
I YEAR / II SEMESTER (PG)	PGDM	409	Supply Chain Management	Skill Development	2014-16
I YEAR / III SEMESTER (PG)	PGDM	501C	Project Management	Skill Development	2014-16
I YEAR / III SEMESTER (PG)	PGDM	502C	Business Policy & Strategic Management	Skill Development	2014-16
I YEAR / III SEMESTER (PG)	PGDM	503C	Event Management	Skill Development	2014-16
I YEAR / III SEMESTER (PG)	PGDM	504 C	New Venture in E-Commerce	Skill Development	2014-16
I YEAR / III SEMESTER (PG)	PGDM	*505M	Consumer Behavior (Major)	Skill Development	2014-16
I YEAR / III SEMESTER (PG)	PGDM	*506M	Marketing Research (Major)	Skill Development	2014-16
I YEAR / III SEMESTER (PG)	PGDM	*507M	Advertising & Sales Promotion (Major)	Skill Development	2014-16
I YEAR / III SEMESTER (PG)	PGDM	*508M	Services Marketing (Major)	Skill Development	2014-16
I YEAR / III SEMESTER (PG)	PGDM	*505F	Direct & Indirect Taxes (Major)	Skill Development	2014-16
I YEAR / III SEMESTER (PG)	PGDM	*506F	Strategic Cost Management(Major)	Skill Development	2014-16
I YEAR / III SEMESTER (PG)	PGDM	*507F	Security Analysis & Portfolio Management (Major)	Skill Development	2014-16
I YEAR / III SEMESTER (PG)	PGDM	*508F	Banking & Financial Services(Major)	Skill Development	2014-16



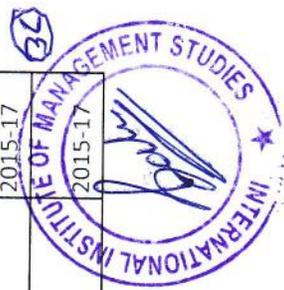
II YEAR / III SEMESTER (PG)	PGDM	*505HR	Training & Development (Major)	Skill Development	2014-16
II YEAR / III SEMESTER (PG)	PGDM	*506HR	Personal Admin-Application & Procedure(Major)	Skill Development	2014-16
II YEAR / III SEMESTER (PG)	PGDM	*507HR	Employee Welfare(Major)	Skill Development	2014-16
II YEAR / III SEMESTER (PG)	PGDM	*508HR	Performance Management Systems(Major)	Skill Development	2014-16
II YEAR / III SEMESTER (PG)	PGDM	*509M	Services Marketing (Minor)	Skill Development	2014-16
II YEAR / III SEMESTER (PG)	PGDM	*509F	Banking & Financial Services(Minor)	Skill Development	2014-16
II YEAR / III SEMESTER (PG)	PGDM	*509HR	Performance Management Systems(Minor)	Skill Development	2014-16
II YEAR / III SEMESTER (PG)	PGDM	*509MC	Mass Communication & Media Management (Minor)	Skill Development	2014-16
II YEAR / III SEMESTER (PG)	PGDM	*509OP	Advance Supply Chain Management (Minor)	Skill Development	2014-16
II YEAR / III SEMESTER (PG)	PGDM	*509IT	E-Commerce & Advance IT (Minor)	Skill Development	2014-16
II YEAR / III SEMESTER (PG)	PGDM	*509R	Merchandise & Inventory Management (Minor)	Skill Development	2014-16
II YEAR / III SEMESTER (PG)	PGDM	*509BIO	Bio Pharma Management (Minor)	Skill Development	2014-16
II YEAR / IV SEMESTER (PG)	PGDM	*608IT	Information Resource Management (Minor)	Skill Development	2014-16
II YEAR / IV SEMESTER (PG)	PGDM	*609IT	Communication Networks For Business (Minor)	Skill Development	2014-16
II YEAR / IV SEMESTER (PG)	PGDM	*608R	Retail Business Environment (Minor)	Skill Development	2014-16
II YEAR / IV SEMESTER (PG)	PGDM	*609R	Advance Retail Management (Minor)	Skill Development	2014-16



II YEAR / IV SEMESTER (PG)	PGDM	*608BIO	Agri-Business Management (Minor)	Skill Development	2014-16
II YEAR / IV SEMESTER (PG)	PGDM	*609BIO	Hospitality Management (Minor)	Skill Development	2014-16
II YEAR / IV SEMESTER (PG)	PGDM	*608MC	Public Relations Planning & Administration (Minor)	Skill Development	2014-16
II YEAR / IV SEMESTER (PG)	PGDM	*609MC	Managing Media Business (Minor)	Skill Development	2014-16
II YEAR / IV SEMESTER (PG)	PGDM	*608OP	Material Management(Minor)	Skill Development	2014-16
II YEAR / IV SEMESTER (PG)	PGDM	*609OP	Service Operation Management (Minor)	Skill Development	2014-16
I YEAR / I SEMESTER (PG)	PGDM	301	Principles & Practices of Management	Skill Development	2015-17
I YEAR / I SEMESTER (PG)	PGDM	302	Management Accounting	Skill Development	2015-17
I YEAR / I SEMESTER (PG)	PGDM	303	Organizational Behavior	Skill Development	2015-17
I YEAR / I SEMESTER (PG)	PGDM	304	Fundamentals of Retail Management & Franchising in Retail	Skill Development	2015-17
I YEAR / I SEMESTER (PG)	PGDM	305	Principles of Marketing	Skill Development	2015-17
I YEAR / I SEMESTER (PG)	PGDM	306	Retail Sales , Inventory & Merchandising	Skill Development	2015-17
I YEAR / I SEMESTER (PG)	PGDM	307	Foreign Language - I Japanese	Skill Development	2015-17
I YEAR / I SEMESTER (PG)	PGDM	308	Information Technology	Skill Development	2015-17
I YEAR / I SEMESTER (PG)	PGDM	309	International Business - I	Skill Development	2015-17
I YEAR / II SEMESTER (PG)	PGDM	401	Logistics & Material Management	Skill Development	2015-17



I YEAR / II SEMESTER (PG)	PGDM	402	Business Law	Skill Development	2015-17
I YEAR / II SEMESTER (PG)	PGDM	403	Human Resource Management	Skill Development	2015-17
I YEAR / II SEMESTER (PG)	PGDM	404 A&B	E-Commerce & Digital Marketing	Skill Development	2015-17
I YEAR / II SEMESTER (PG)	PGDM	405	Financial Analysis & Decision Making	Skill Development	2015-17
I YEAR / II SEMESTER (PG)	PGDM	406	Management Information System	Skill Development	2015-17
I YEAR / II SEMESTER (PG)	PGDM	407	Marketing Management - II	Skill Development	2015-17
I YEAR / II SEMESTER (PG)	PGDM	408	Supply Chain Management	Skill Development	2015-17
I YEAR / II SEMESTER (PG)	PGDM	*409M	Consumer Behavior	Skill Development	2015-17
I YEAR / II SEMESTER (PG)	PGDM	*409F	Banking & Financial Services	Skill Development	2015-17
I YEAR / II SEMESTER (PG)	PGDM	*409HR	HR Audit	Skill Development	2015-17
I YEAR / III SEMESTER (PG)	PGDM	501C	Project Management	Skill Development	2015-17
I YEAR / III SEMESTER (PG)	PGDM	502C	Business Policy & Strategic Management	Skill Development	2015-17
I YEAR / III SEMESTER (PG)	PGDM	*503M	Advanced Sales & Training (Major)	Skill Development	2015-17
I YEAR / III SEMESTER (PG)	PGDM	*504M	Marketing Research (Major)	Skill Development	2015-17
I YEAR / III SEMESTER (PG)	PGDM	*505M	Rural Marketing (Major)	Skill Development	2015-17
I YEAR / III SEMESTER (PG)	PGDM	*506M	Services Marketing (Major)	Skill Development	2015-17



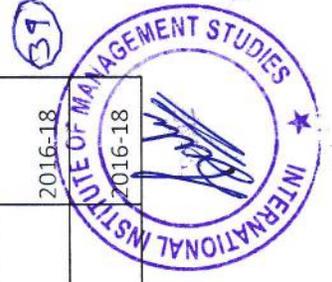
I YEAR / III SEMESTER (PG)	PGDM	*507M	Customer Relationship Management (Major)	Skill Development	2015-17
I YEAR / III SEMESTER (PG)	PGDM	*508M	Consumer Behavior – II (Major)	Skill Development	2015-17
I YEAR / III SEMESTER (PG)	PGDM	*509M	Digital Marketing (Major)	Skill Development	2015-17
I YEAR / III SEMESTER (PG)	PGDM	*503F	Advance Financial Management (Major)	Skill Development	2015-17
I YEAR / III SEMESTER (PG)	PGDM	*504F	Security Analysis & Portfolio Management (Major)	Skill Development	2015-17
I YEAR / III SEMESTER (PG)	PGDM	*505F	Banking & KPO & ITFS (Major)	Skill Development	2015-17
II YEAR / III SEMESTER (PG)	PGDM	*506F	Financial Modeling (Major)	Skill Development	2015-17
II YEAR / III SEMESTER (PG)	PGDM	*507F	Derivatives (Major)	Skill Development	2015-17
II YEAR / III SEMESTER (PG)	PGDM	*508F	Financial Analysis & Valuation (Major)	Skill Development	2015-17
II YEAR / III SEMESTER (PG)	PGDM	*509F	Financial Planning (Major)	Skill Development	2015-17
II YEAR / III SEMESTER (PG)	PGDM	*503HR	Training & Development (Major)	Skill Development	2015-17
II YEAR / III SEMESTER (PG)	PGDM	*504HR	Human Resource & Information System (Major)	Skill Development	2015-17
II YEAR / III SEMESTER (PG)	PGDM	*505HR	Performance Management Systems (Major)	Skill Development	2015-17
II YEAR / III SEMESTER (PG)	PGDM	*506HR	Organisational Psychology (Major)	Skill Development	2015-17
II YEAR / III SEMESTER (PG)	PGDM	*507HR	Compensation Management (Major)	Skill Development	2015-17
II YEAR / III SEMESTER (PG)	PGDM	*508HR	Competency Mapping (Major)	Skill Development	2015-17



II YEAR / III SEMESTER (PG)	PGDM	*509HR	Leadership Development (Major)	Skill Development	2015-17
II YEAR / IV SEMESTER (PG)	PGDM	601C	Project Report	Skill Development	2015-17
II YEAR / IV SEMESTER (PG)	PGDM	602C	Project Report Viva	Skill Development	2015-17
II YEAR / IV SEMESTER (PG)	PGDM	603C	Business Plan	Skill Development	2015-17
II YEAR / IV SEMESTER (PG)	PGDM	604C	Business Plan Viva	Skill Development	2015-17
II YEAR / IV SEMESTER (PG)	PGDM	*605M	SAP(Major) - M/F/HR	Skill Development	2015-17
II YEAR / IV SEMESTER (PG)	PGDM	*606M	Brand Management (Major)	Skill Development	2015-17
II YEAR / IV SEMESTER (PG)	PGDM	*607M	Sales Management (Major)	Skill Development	2015-17
II YEAR / IV SEMESTER (PG)	PGDM	*606F	Direct & Indirect Taxes (Major)	Skill Development	2015-17
II YEAR / IV SEMESTER (PG)	PGDM	*607F	Equity Research (Major)	Skill Development	2015-17
II YEAR / IV SEMESTER (PG)	PGDM	*606HR	Organisational Development (Major)	Skill Development	2015-17
II YEAR / IV SEMESTER (PG)	PGDM	*607HR	Industrial Relations & Labour Laws (Major)	Skill Development	2015-17
II YEAR / IV SEMESTER (PG)	PGDM	*608OP	Material Management (Minor)	Skill Development	2015-17
II YEAR / IV SEMESTER (PG)	PGDM	*609OP	Service Operation Management (Minor)	Skill Development	2015-17
II YEAR / IV SEMESTER (PG)	PGDM	*608IT	Information Resource Management (Minor)	Skill Development	2015-17
II YEAR / IV SEMESTER (PG)	PGDM	*609IT	Communication Networks for Business (Minor)	Skill Development	2015-17



II YEAR / IV SEMESTER (PG)	PGDM	*608R	Retail Business Environment (Minor)	Skill Development	2015-17
II YEAR / IV SEMESTER (PG)	PGDM	*609R	Advance Retail Management (Minor)	Skill Development	2015-17
II YEAR / IV SEMESTER (PG)	PGDM	*608BIO	Agri - Business Management (Minor)	Skill Development	2015-17
II YEAR / IV SEMESTER (PG)	PGDM	*609BIO	Hospitality Management (Minor)	Skill Development	2015-17
II YEAR / IV SEMESTER (PG)	PGDM	*608MC	Public Relations Planning & Administration (Minor)	Skill Development	2015-17
II YEAR / IV SEMESTER (PG)	PGDM	*609MC	Managing Media Business (Minor)	Skill Development	2015-17
I YEAR / I SEMESTER (PG)	PGDM	PG301	Organizational Behavior	Skill Development	2016-18
I YEAR / I SEMESTER (PG)	PGDM	PG302	Principles & Practices of Management	Skill Development	2016-18
I YEAR / I SEMESTER (PG)	PGDM	PG303	Principles of Micro & Macro Economics	Skill Development	2016-18
I YEAR / I SEMESTER (PG)	PGDM	PG304	Management Accounting	Skill Development	2016-18
I YEAR / I SEMESTER (PG)	PGDM	PG305	International Business - I	Skill Development	2016-18
I YEAR / I SEMESTER (PG)	PGDM	PG306	Principles of Marketing	Skill Development	2016-18
I YEAR / I SEMESTER (PG)	PGDM	PG307	Operation Management	Skill Development	2016-18
I YEAR / I SEMESTER (PG)	PGDM	PG308	Foreign Language - I Japanese	Skill Development	2016-18
I YEAR / I SEMESTER (PG)	PGDM	PG309	Information Technology	Skill Development	2016-18
I YEAR / II SEMESTER (PG)	PGDM	PG401	Human Resource Management	Skill Development	2016-18



I YEAR / II SEMESTER (PG)	PGDM	PG402	Logistics & Supply Chain Management	Skill Development	2016-18
I YEAR / II SEMESTER (PG)	PGDM	PG403	Financial Analysis & Decision Making	Skill Development	2016-18
I YEAR / II SEMESTER (PG)	PGDM	PG404	Marketing Management - II	Skill Development	2016-18
I YEAR / II SEMESTER (PG)	PGDM	PG405	Legal Aspects of Business & Cyber Law	Skill Development	2016-18
I YEAR / II SEMESTER (PG)	PGDM	PG406	Banking & Financial Services	Skill Development	2016-18
I YEAR / II SEMESTER (PG)	PGDM	PG407	Fundamental of Retail Management & Franchising	Skill Development	2016-18
I YEAR / II SEMESTER (PG)	PGDM	PG408	Research Methodology	Skill Development	2016-18
I YEAR / II SEMESTER (PG)	PGDM	PG409	Business Application-SPSS & Tally	Skill Development	2016-18
I YEAR / III SEMESTER (PG)	PGDM	PG501C	Project Management	Skill Development	2016-18
I YEAR / II SEMESTER (PG)	PGDM	PG502C	Strategic Management	Skill Development	2016-18
I YEAR / III SEMESTER (PG)	PGDM	PG503C	Foreign Language - II Japanese	Skill Development	2016-18
I YEAR / III SEMESTER (PG)	PGDM	PG504C	E-Commerce & Digital Marketing	Skill Development	2016-18
I YEAR / III SEMESTER (PG)	PGDM	PG505C	Sales Management	Skill Development	2016-18
I YEAR / III SEMESTER (PG)	PGDM	*PG506 M	Consumer Behavior (Major)	Skill Development	2016-18
I YEAR / III SEMESTER (PG)	PGDM	*PG507 M	International Marketing (Major)	Skill Development	2016-18
I YEAR / III SEMESTER (PG)	PGDM	*PG508 M	Advertising & Sales Promotion (Major)	Skill Development	2016-18



I YEAR / III SEMESTER (PG)	PGDM	*PG509 M	Rural Marketing (Major)	Skill Development	2016-18
I YEAR / III SEMESTER (PG)	PGDM	*PG506F	Introduction to Finance Markets & Institution (Major)	Skill Development	2016-18
I YEAR / III SEMESTER (PG)	PGDM	*PG507F	International Finance (Major)	Skill Development	2016-18
I YEAR / III SEMESTER (PG)	PGDM	*PG508F	Advance Derivatives Operations (Major)	Skill Development	2016-18
I YEAR / III SEMESTER (PG)	PGDM	*PG509F	Financial Modeling (Major)	Skill Development	2016-18
I YEAR / III SEMESTER (PG)	PGDM	*PG506 HR	Organisation Change & Development (Major)	Skill Development	2016-18
II YEAR / III SEMESTER (PG)	PGDM	*PG507 HR	International Human Resource Management (Major)	Skill Development	2016-18
II YEAR / III SEMESTER (PG)	PGDM	*PG508 HR	Knowledge Management (Major)	Skill Development	2016-18
II YEAR / III SEMESTER (PG)	PGDM	*PG509 HR	HRIS & E-HR (Major)	Skill Development	2016-18
II YEAR / III SEMESTER (PG)	PGDM	*PG506I T	IT Management & Cyber Laws (Major)	Skill Development	2016-18
II YEAR / III SEMESTER (PG)	PGDM	*PG507I T	E-Business & Business Intelligence (Major)	Skill Development	2016-18
II YEAR / III SEMESTER (PG)	PGDM	*PG508I T	Software Engineering (Major)	Skill Development	2016-18
II YEAR / III SEMESTER (PG)	PGDM	*PG509IT	RDBMS with Oracle (Major)	Skill Development	2016-18
II YEAR / IV SEMESTER (PG)	PGDM	601C	Project Report	Skill Development	2016-18



II YEAR / IV SEMESTER (PG)	PGDM	602C	Project Report Viva	Skill Development	2016-18
II YEAR / IV SEMESTER (PG)	PGDM	603C	Business Plan	Skill Development	2016-18
II YEAR / IV SEMESTER (PG)	PGDM	604C	Business Plan Viva	Skill Development	2016-18
II YEAR / IV SEMESTER (PG)	PGDM	*PG605 M	SAP(Major)	Skill Development	2016-18
II YEAR / IV SEMESTER (PG)	PGDM	*PG606 M	Brand Marketing (Major)	Skill Development	2016-18
II YEAR / IV SEMESTER (PG)	PGDM	*PG607 M	Integrated Marketing communication (Major)	Skill Development	2016-18
II YEAR / IV SEMESTER (PG)	PGDM	*PG606F	Goods & Service Tax (Major)	Skill Development	2016-18
II YEAR / IV SEMESTER (PG)	PGDM	*PG607F	Equity Research (Major)	Skill Development	2016-18
II YEAR / IV SEMESTER (PG)	PGDM	HR	Advanced Manpower Planning (Major)	Skill Development	2016-18
II YEAR / IV SEMESTER (PG)	PGDM	*PG607 HR	Competency Mapping & Leadership Development (Major)	Skill Development	2016-18
II YEAR / IV SEMESTER (PG)	PGDM	*PG606I T	Information Resource Management (Major)	Skill Development	2016-18
II YEAR / IV SEMESTER (PG)	PGDM	*PG607I T	Communication Networks for Business (Major)	Skill Development	2016-18
II YEAR / IV SEMESTER (PG)	PGDM	*PG608 OP	Material Management (Minor)	Skill Development	2016-18
II YEAR / IV SEMESTER (PG)	PGDM	*PG609 OP	Service Operation Management (Minor)	Skill Development	2016-18
II YEAR / IV SEMESTER (PG)	PGDM	*PG608 R	Retail Business Environment (Minor)	Skill Development	2016-18



II YEAR / IV SEMESTER (PG)	PGDM	*PG609 R	Advance Retail Management (Minor)	Skill Development	2016-18
II YEAR / IV SEMESTER (PG)	PGDM	*PG608 BIO	Agri - Business Management (Minor)	Skill Development	2016-18
II YEAR / IV SEMESTER (PG)	PGDM	*PG609 BIO	Hospitality Management (Minor)	Skill Development	2016-18
II YEAR / IV SEMESTER (PG)	PGDM	*PG608 MC	Public Relations Planning & Administration (Minor)	Skill Development	2016-18
II YEAR / IV SEMESTER (PG)	PGDM	*PG609 MC	Managing Media Business (Minor)	Skill Development	2016-18
I YEAR / I SEMESTER (PG)	PGDM	PG301	Accounting for Managers	Skill Development	2017-19
I YEAR / I SEMESTER (PG)	PGDM	PG302	Banking & Financial Services	Skill Development	2017-19
I YEAR / I SEMESTER (PG)	PGDM	PG303	Principles of Marketing	Skill Development	2017-19
I YEAR / I SEMESTER (PG)	PGDM	PG304	International Business - I	Skill Development	2017-19
I YEAR / I SEMESTER (PG)	PGDM	PG305	Principles & Practices of Management	Skill Development	2017-19
I YEAR / I SEMESTER (PG)	PGDM	PG306	Managerial Economics	Skill Development	2017-19
I YEAR / I SEMESTER (PG)	PGDM	PG307	Information Technology for Managers	Skill Development	2017-19
I YEAR / I SEMESTER (PG)	PGDM	PG308	Organisational Behaviour	Skill Development	2017-19
I YEAR / I SEMESTER (PG)	PGDM	PG309	Statistics & Quantitative Techniques	Skill Development	2017-19
I YEAR / II SEMESTER (PG)	PGDM	PG401	Legal Aspects of Business	Skill Development	2017-19



I YEAR / II SEMESTER (PG)	PGDM	PG402	E-Commerce & Management Information Systems	Skill Development	2017-19
I YEAR / II SEMESTER (PG)	PGDM	PG403	Research Methodology	Skill Development	2017-19
I YEAR / II SEMESTER (PG)	PGDM	PG404	Supply Chain Management	Skill Development	2017-19
I YEAR / II SEMESTER (PG)	PGDM	PG405	Project Management - I	Skill Development	2017-19
I YEAR / II SEMESTER (PG)	PGDM	PG406	Fundamental of Retail Management & Franchising in Retail	Skill Development	2017-19
I YEAR / II SEMESTER (PG)	PGDM	PG407	Retail Operations Management & Visual Merchandising	Skill Development	2017-19
I YEAR / II SEMESTER (PG)	PGDM	*PG408 M	Marketing Management - II	Skill Development	2017-19
I YEAR / II SEMESTER (PG)	PGDM	*PG409 M	Sales & Distribution Management	Skill Development	2017-19
I YEAR / II SEMESTER (PG)	PGDM	*PG408F	Financial Analysis & Decision Making	Skill Development	2017-19
I YEAR / II SEMESTER (PG)	PGDM	*PG409F	Security Analysis & Portfolio Management	Skill Development	2017-19
I YEAR / II SEMESTER (PG)	PGDM	*PG408H R	Human Resource Management	Skill Development	2017-19
I YEAR / II SEMESTER (PG)	PGDM	*PG409H R	Labour Law & Industrial Relation	Skill Development	2017-19
I YEAR / III SEMESTER (PG)	PGDM	PG501C	Strategic Management	Skill Development	2017-19
I YEAR / III SEMESTER (PG)	PGDM	PG502C	Project Management - II	Skill Development	2017-19
I YEAR / III SEMESTER (PG)	PGDM	PG503C	Corporate Communication	Skill Development	2017-19



I YEAR / III SEMESTER (PG)	PGDM	*PG504 M	International Marketing (Major)	Skill Development	2017-19
I YEAR / III SEMESTER (PG)	PGDM	*PG505 M	Sales Promotion & Distribution Management - II(Major)	Skill Development	2017-19
I YEAR / III SEMESTER (PG)	PGDM	*PG506 M	Rural Marketing (Major)	Skill Development	2017-19
I YEAR / III SEMESTER (PG)	PGDM	*PG507 M	Marketing Research-I (Major)	Skill Development	2017-19
I YEAR / III SEMESTER (PG)	PGDM	*PG508 M	Service Marketing (Major)	Skill Development	2017-19
I YEAR / III SEMESTER (PG)	PGDM	*PG504F	Advanced Derivatives Operations (Major)	Skill Development	2017-19
II YEAR / III SEMESTER (PG)	PGDM	*PG505F	Taxation & Auditing (Major)	Skill Development	2017-19
II YEAR / III SEMESTER (PG)	PGDM	*PG506F	Corporate Finance - II (Major)	Skill Development	2017-19
II YEAR / III SEMESTER (PG)	PGDM	*PG507F	Foreign Exchange & Treasury Management (Major)	Skill Development	2017-19
II YEAR / III SEMESTER (PG)	PGDM	*PG508F	Financial Markets & Institution (Major)	Skill Development	2017-19
II YEAR / III SEMESTER (PG)	PGDM	*PG504 HR	HRIS & E-HR (Major)	Skill Development	2017-19
II YEAR / III SEMESTER (PG)	PGDM	*PG505 HR	Competency Mapping & Leadership Development (Major)	Skill Development	2017-19
II YEAR / III SEMESTER (PG)	PGDM	*PG506 HR	Learning & Development (Major)	Skill Development	2017-19
II YEAR / III SEMESTER (PG)	PGDM	*PG507 HR	Organisational Development(Major)	Skill Development	2017-19



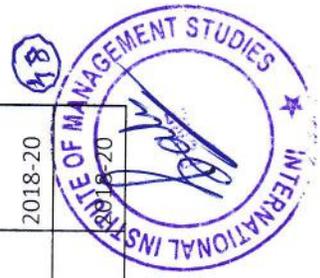
II YEAR / III SEMESTER (PG)	PGDM	*PG508 HR	HRM-II (Major)	Skill Development	2017-19
II YEAR / III SEMESTER (PG)	PGDM	*PG508 M	Service Marketing (Minor)	Skill Development	2017-19
II YEAR / III SEMESTER (PG)	PGDM	*PG508F	Financial Markets & Institution (Minor)	Skill Development	2017-19
II YEAR / III SEMESTER (PG)	PGDM	*PG508 HR	HRM-II (Minor)	Skill Development	2017-19
II YEAR / III SEMESTER (PG)	PGDM	*PG509 OP	SAP(ERP) (Minor)	Skill Development	2017-19
II YEAR / III SEMESTER (PG)	PGDM	*PG509I T	Business Analytics (Minor)	Skill Development	2017-19
II YEAR / IV SEMESTER (PG)	PGDM	601C	Project Report	Skill Development	2017-19
II YEAR / IV SEMESTER (PG)	PGDM	602C	Project Report Viva	Skill Development	2017-19
II YEAR / IV SEMESTER (PG)	PGDM	603C	Business Plan	Skill Development	2017-19
II YEAR / IV SEMESTER (PG)	PGDM	604C	Business Plan Viva	Skill Development	2017-19
II YEAR / IV SEMESTER (PG)	PGDM	*PG605 M	SAP(Major)	Skill Development	2017-19
II YEAR / IV SEMESTER (PG)	PGDM	*PG606 M	Marketing Research - II (Major)	Skill Development	2017-19
II YEAR / IV SEMESTER (PG)	PGDM	*PG607 M	Digital Marketing (Major)	Skill Development	2017-19
II YEAR / IV SEMESTER (PG)	PGDM	*PG606F	Equity Research (Major)	Skill Development	2017-19
II YEAR / IV SEMESTER (PG)	PGDM	*PG607F	Financial Modeling (Major)	Skill Development	2017-19



II YEAR / IV SEMESTER (PG)	PGDM	*PG606 HR	Advanced Excel in HR (Minor)	Skill Development	2017-19
II YEAR / IV SEMESTER (PG)	PGDM	*PG607 HR	Emerging Trends in HR (Minor)	Skill Development	2017-19
II YEAR / IV SEMESTER (PG)	PGDM	*PG608 OP	Material Management(Minor)	Skill Development	2017-19
II YEAR / IV SEMESTER (PG)	PGDM	*PG609 OP	Service Operation Management(Minor)	Skill Development	2017-19
II YEAR / IV SEMESTER (PG)	PGDM	*PG608 R	Retail Business Environment(Minor)	Skill Development	2017-19
II YEAR / IV SEMESTER (PG)	PGDM	*PG609 R	Advance Retail Management(Minor)	Skill Development	2017-19
II YEAR / IV SEMESTER (PG)	PGDM	*PG608 BIO	Agri - Business Management(Minor)	Skill Development	2017-19
II YEAR / IV SEMESTER (PG)	PGDM	*PG609 BIO	Hospitality Management(Minor)	Skill Development	2017-19
II YEAR / IV SEMESTER (PG)	PGDM	*PG608 MC	Public Relations Planning & Administration(Minor)	Skill Development	2017-19
II YEAR / IV SEMESTER (PG)	PGDM	*PG609 MC	Managing Media Business (Minor)	Skill Development	2017-19
II YEAR / IV SEMESTER (PG)	PGDM	*PG608I T	Information Resource Management(Minor)	Skill Development	2017-19
II YEAR / IV SEMESTER (PG)	PGDM	*PG609I T	Communication Networks for Business(Minor)	Skill Development	2017-19
II YEAR / IV SEMESTER (PG)	PGDM	*PG609I T	Communication Networks for Business(Minor)	Skill Development	2017-19
I YEAR / I SEMESTER (PG)	PGDM	PG301	Principles & Practices of Management	Skill Development	2018-20
I YEAR / I SEMESTER (PG)	PGDM	PG302	Organisational Behaviour	Skill Development	2018-20



I YEAR / I SEMESTER (PG)	PGDM	PG303	Principles of Accounting	Skill Development	2018-20
I YEAR / I SEMESTER (PG)	PGDM	PG304	Managerial Economics	Skill Development	2018-20
I YEAR / I SEMESTER (PG)	PGDM	PG305	Principles of Marketing	Skill Development	2018-20
I YEAR / I SEMESTER (PG)	PGDM	PG306	International Business - I	Skill Development & Employability	2018-20
I YEAR / I SEMESTER (PG)	PGDM	PG307	Introduction to Banking & Financial Services	Skill Development	2018-20
I YEAR / I SEMESTER (PG)	PGDM	PG308	Statistics & Quantitative Techniques	Skill Development	2018-20
I YEAR / I SEMESTER (PG)	PGDM	PG309	Business Ethics & CSR	Skill Development	2018-20
I YEAR / II SEMESTER (PG)	PGDM	PG401	Logistics & Supply Chain Management	Skill Development	2018-20
I YEAR / II SEMESTER (PG)	PGDM	PG402	Legal Aspects of Business	Skill Development	2018-20
I YEAR / II SEMESTER (PG)	PGDM	PG403	E-Commerce	Skill Development	2018-20
I YEAR / II SEMESTER (PG)	PGDM	PG404	Introduction to Retail & Franchise Management	Skill Development	2018-20
I YEAR / II SEMESTER (PG)	PGDM	PG405	Retail Operations & Merchandising	Skill Development	2018-20
I YEAR / II SEMESTER (PG)	PGDM	*PG406M	Marketing Management-II (Major)	Skill Development	2018-20
I YEAR / II SEMESTER (PG)	PGDM	*PG407M	Sales & Distribution Management (Major)	Skill Development	2018-20
I YEAR / II SEMESTER (PG)	PGDM	*PG408M	Consumer Behaviour (Major)	Skill Development	2018-20
I YEAR / II SEMESTER (PG)	PGDM	*PG406F	Financial Analysis & Decision Making (Major)	Skill Development	2018-20



I YEAR / II SEMESTER (PG)	PGDM	*PG407F	Security Analysis & Portfolio Management (Major)	Skill Development	2018-20
I YEAR / II SEMESTER (PG)	PGDM	*PG408F	GST & Auditing(Major)	Skill Development	2018-20
I YEAR / II SEMESTER (PG)	PGDM	*PG406HF	Human Resource Management (Major)	Skill Development	2018-20
I YEAR / II SEMESTER (PG)	PGDM	*PG407HF	Labour Law & Industrial Relation (Major)	Skill Development	2018-20
I YEAR / II SEMESTER (PG)	PGDM	*PG408HF	Competency Mapping & Leadership Development(Major)	Skill Development	2018-20
I YEAR / II SEMESTER (PG)	PGDM	*PG409M	Marketing Management-II (Minor)	Skill Development	2018-20
I YEAR / II SEMESTER (PG)	PGDM	*PG409F	Financial Analysis & Decision Making(Minor)	Skill Development	2018-20
I YEAR / II SEMESTER (PG)	PGDM	*PG409HF	Human Resource Management (Minor)	Skill Development & Employability	2018-20
I YEAR / III SEMESTER (PG)	PGDM	*PG409OF	Introduction to Operation Management (Minor)	Skill Development & Employability	2018-20
I YEAR / III SEMESTER (PG)	PGDM	*PG409IT	Data Analysis (Minor)	Skill Development & Employability	2018-20
II YEAR / III SEMESTER (PG)	PGDM	501	Strategic Management	Skill Development & Employability	2018-20
II YEAR / III SEMESTER (PG)	PGDM	502	International Business-II	Skill Development & Employability	2018-20
II YEAR / III SEMESTER (PG)	PGDM	503	Business Research Methods	Skill Development & Employability	2018-20
II YEAR / III SEMESTER (PG)	PGDM	504	Technology for Managers	Skill Development & Employability	2018-20
II YEAR / III SEMESTER (PG)	PGDM	505M	Rural Marketing	Skill Development & Employability	2018-20
II YEAR / III SEMESTER (PG)	PGDM	506M	Services Marketing	Skill Development & Employability	2018-20



II YEAR / III SEMESTER (PG)	PGDM	507M	Advertising & sales Promotion	Skill Development & Employability	2018-20
II YEAR / III SEMESTER (PG)	PGDM	508M	B2B Marketing	Skill Development & Employability	2018-20
II YEAR / III SEMESTER (PG)	PGDM	509M	Customer Relationship Marketing	Skill Development & Employability	2018-20
II YEAR / III SEMESTER (PG)	PGDM	505F	Financial Modelling - II	Skill Development & Employability	2018-20
II YEAR / III SEMESTER (PG)	PGDM	506F	Investment Banking	Skill Development & Employability	2018-20
II YEAR / III SEMESTER (PG)	PGDM	507F	International Finance	Skill Development & Employability	2018-20
II YEAR / III SEMESTER (PG)	PGDM	508F	Wealth Management	Skill Development & Employability	2018-20
II YEAR / III SEMESTER (PG)	PGDM	509F	Entrepreneurship Finance	Skill Development & Employability	2018-20
II YEAR / III SEMESTER (PG)	PGDM	510F	Corporate Finance	Skill Development & Employability	2018-20
II YEAR / III SEMESTER (PG)	PGDM	511F	Equity Research	Skill Development & Employability	2018-20
II YEAR / III SEMESTER (PG)	PGDM	512F	Treasury Management	Skill Development & Employability	2018-20
II YEAR / III SEMESTER (PG)	PGDM	505HR	Compensation & Reward Management	Skill Development & Employability	2018-20
II YEAR / III SEMESTER (PG)	PGDM	506HR	Talent Acquisition	Skill Development & Employability	2018-20
II YEAR / III SEMESTER (PG)	PGDM	507HR	Employee Relation, retention & engagement	Skill Development & Employability	2018-20
II YEAR / III SEMESTER (PG)	PGDM	508HR	Learning And Development	Skill Development & Employability	2018-20
II YEAR / III SEMESTER (PG)	PGDM	509HR	Organizational Development & Change Management	Skill Development & Employability	2018-20



II YEAR / III SEMESTER (PG)	PGDM	510HR	Consulting in HR	Skill Development & Employability	2018-20
II YEAR / III SEMESTER (PG)	PGDM	511HR	HR for Business	Skill Development & Employability	2018-20
II YEAR / IV SEMESTER (PG)	PGDM	601C	Project Report	Skill Development & Employability	2018-20
II YEAR / IV SEMESTER (PG)	PGDM	602C	Project Report Viva	Skill Development & Employability	2018-20
II YEAR / IV SEMESTER (PG)	PGDM	603C	Business Plan	Skill Development & Employability	2018-20
II YEAR / IV SEMESTER (PG)	PGDM	604C	Business Plan Viva	Skill Development & Employability	2018-20
II YEAR / IV SEMESTER (PG)	PGDM	*PG605 M	SAP(Major)	Skill Development & Employability	2018-20
II YEAR / IV SEMESTER (PG)	PGDM	*PG606 M	Consumer Behaviour (Major)	Skill Development & Employability	2018-20
II YEAR / IV SEMESTER (PG)	PGDM	*PG607 M	Digital Marketing (Major)	Skill Development & Employability	2018-20
II YEAR / IV SEMESTER (PG)	PGDM	*PG606F	International Finance (Major)	Skill Development & Employability	2018-20
II YEAR / IV SEMESTER (PG)	PGDM	*PG607F	Treasury Management (Major)	Skill Development & Employability	2018-20
II YEAR / IV SEMESTER (PG)	PGDM	*PG606 HR	Consulting in HR (Minor)	Skill Development & Employability	2018-20
II YEAR / IV SEMESTER (PG)	PGDM	*PG607 HR	HR for Business (Minor)	Skill Development & Employability	2018-20
II YEAR / IV SEMESTER (PG)	PGDM	*PG608 OP	Total Quality Management(Minor)	Skill Development & Employability	2018-20
II YEAR / IV SEMESTER (PG)	PGDM	*PG609 OP	Inventory Management(Minor)	Skill Development & Employability	2018-20



II YEAR / IV SEMESTER (PG)	PGDM	*PG608 R	Retail Business Environment(Minor)	Skill Development & Employability	2018-20
II YEAR / IV SEMESTER (PG)	PGDM	*PG609 R	Advance Retail Management(Minor)	Skill Development & Employability	2018-20

3

