

ASTUTE

The News Letter

2018



International Institute of Management Studies

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1/15/2018



workshop on “Drive to Success” by business leader, Mr. Rohan Salgarkar

On 6th Jan 2018, International Institute of Management Studies organised a workshop on **“Drive to Success”** which was conducted by business leader, Mr. Rohan Salgarkar, Vice President-Client Partner at Markets and Markets Ltd. It was third workshop in the series of workshops being organized by Placement department of IIMS to provide a platform for students to interact with the business leaders to learn from them and understand corporate culture, success mantras and best management practices being followed by the leading executives and corporate. Mr. Salgarkar emphasized the significance of drive in life. It was emphasized that Drive motivates a person in professional and personal life and makes them best in the chosen field.

First year students, Mr. Harshvardhan Bhosale and Ms. Medha Oberoi summarized the key takeaways of the workshop. Students shared their feedback that such workshops provide opportunity to align the learning for success. Ms. Medha Oberoi on behalf of all students thanked honourable Founder President, Prof. Manish R. Mundada for providing great learning opportunities through workshops by business leaders.



!! Workshop on “Industry Preparedness in Current Context” by Mr. R. Kartik, Vice President- Client Operations & Services Head, Infosys!!!

International Institute of Management Studies organised a workshop of Mr. R Kartik, Vice President-Client Operations & Services Head, Infosys. The workshop provided great opportunity for students to interact with the business leader from India's second largest IT Company.

Mr. Kartik emphasized on the soft skills and stressed on the significance of people management. It was commented that,

"You don't build a business "YOU BUILD PEOPLE" and the people build the business"

"Hand skill will get you an interview, Soft skill will get retain the job"

"If you will not take care of customers, your competitors will"

"Sell the problem you solve, not the product"

Mr. R. Kartik also highlighted the importance of time management for success in corporate world. Wastage of time is an irreversible loss.

"Time is the most valuable coin in your life. Be careful tat you do not let other people spent it for you"

First year student, Mr. Shanu Kumar Mathur summarized the key takeaways of the workshop. Students shared their feedback that such workshops conducted by business leaders from different industries provide great opportunity to enhance understanding of management practices and trends of various industries. They develop a holistic view of the challenges of the corporate world and learn the best management practices.

Mr. Satyajeet Ojha proposed a vote of thanks, and on behalf of all students thanked honourable Founder President, Prof. Manish R. Mundada for providing an opportunity to interact with the senior management professional from second largest IT company in India and for enhancing the expertise of students, to prepare well for a successful career and an enriching life.



International Business Conclave 13th Jan 2018.

To provide a platform to students and to give an insight of the current multidisciplinary developments taking place in Global Arena. IIMS organised a Business Conclave on "Innovation, Growth and Challenges to International business" on 13th Jan 2018. a platform where experts shared their views and experience to enrich the future managers with real life scenarios and strategies of international trade.

The first Panel one titled “**Multidisciplinary Growth Strategies and Business Practices in International Business**” was discussed by Mr. Jayneel Seth, CEO Wud Tool Exports, Dr. Sreeram Gopalkrishna Associate Professor, Symbiosis International University, Mr. Sudhakar Kasture Director, Partner, IIMPEX, Gen next Business Consulting and Mr. Rahul Shelke, CTO, Cleanmax Solar Ltd. The first track was moderated by Prof. Nitin Ranjan, Assistant Professor, International Institute of Business Studies.

The second panel “**Employability Through Skill Development And Vocalization In International Business**” was discussed by Mr. Jayneel Seth, CEO Wud Tool Exports Mr. Tarun Goel, VP (IB) Bharat Forge Ltd Mr. Praveen Kulkarni, Consultant and Researcher Rahul Batra, Managing Partner-ITGroup: SAP TCS. The second track was moderated by Dr. Somesh Banik, Dean, International Institute of Management Studies.

Students took away the lessons on International Business directly from the industry experts and appreciated the efforts by the Institute.



SAIBALAJI GROUP OF INSTITUTES
IIMS/SBIIMS/IIMHRD(W)

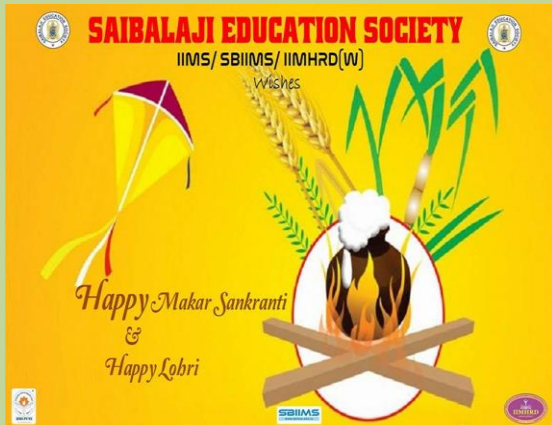
Welcome You All
On the
National Youth Day
Date:- 12th January 2018

Arise! Awake!
and stop not until
the goal is reached.
- Swami Vivekananda

Venue:- APJ Abdul Kalam Auditorium, IIMS Pune

International Youth Day

National Youth Day at International Institute of Management Studies was celebrated to mark Swami Vivekananda’s birth anniversary. As a socially responsible institute, students organized activities from 11th and 12th January for making students aware of teachings of Swami Vivekananda. On the occasion the events such as poster making competition, elocution competition and essay writing on Discipline in life were organised.



Makar Sankranti Celebration at SBIIMS Campus

IIMS is the institute which deliver all round personality development to the students through providing them with the required corporate skillset and also by imbibing the cultural values in in the budding managers, The institute every year celebrate the harvesting festival “Makarsankranti” on 14th Jan with full enthusiasm. This year also students and staff of SaiBalaji education society celebrated the festival by flying kites and distributing sweets.



Workshop of Corporate Vision and Dedication

IIMS organised a Workshop on “Corporate Vision and Dedication” on Jan 15, 2018. The workshop was conducted by Mr. Manoj Bhatia, Regional Head- Training & Development Maharashtra & Goa, DHFL !!!

He expressed that such an industry academia interface develops managers with skills and capabilities to manage the Volatile, Uncertain, Complex and Ambiguous (VUCA) business environment. Mr. Manoj Bhatia started his session by highlighting the importance of dedication. Every management student has a vision, but he reiterated that;

“To fulfill your vision you need to have dedication”

He stressed alignment of vision and interest as a prerequisite for enjoying the work one does and enhance efficiency.

Mr. Manoj Bhatia also stressed the students to ponder upon the difference between need and necessity.

“Need has an option, whereas necessity does not”

Making vision by following a herd mentality, following what others are doing, will not lead to greater accomplishments in life. The vision must reflect your inner self, and he emphasized students to

“Make a vision, what you want to do, and what are your interests”

First year student, Mr. Himanshu Agrawal and Ms. Anjali Alag summarized the key takeaways of the workshop. Ms. Monica Madhan proposed a vote of thanks on behalf of all students and thanked placement team and honourable Founder President, Prof. Manish R. Mundada for providing an opportunity to get the practical aspects on vision and how to achieve the vision tips from a business leader.

Congratulations.....**Dr Rajesh Tiwari for**

Joint research paper with first year finance students Abhisek Raju and Manish Kumar Singh on capital structure published in UGC listed journal”

**Happy Birth Day****Faculty and staff**

➤ Poorvi Mishra: 3rd Jan

Students Placed

Wahid Alam	Mkg	4th Jan 18	GFI Infomatique Pvt. Ltd.
Aditya Dubey	Fin	5th Jan 18	Satguru Tours & Travels
Anchal Kanojia	Mkg	8th Jan 18	HFCC
Bhagyashree Sankhua	Mkg	8th Jan 18	Kotak Bank Ltd. - Kotak L I
Shweta Pradhan	Mkg	11th Jan 18	Bose Corporation Ltd.
Karishma Ahuja	Mkg	15th Jan 18	Indiamart InterMesh Ltd.
Shrishti Khandelwal	Mkg	15th Jan18	Panchshil Realty

Happy Birth Day**Students**

1	Sahil Sinha	5th Jan
2	Shriveer Singh Rathor	15th Jan
3	Simaran Soni	11th Jan
4	Sneha V. Lavhale	5 th Jan